Statewide Cost Comparison Summary All costs Per Cow/Per Month

Production Cost Comparison Cost Comparison Cost Cost Cost Cost Valley Cost Cos	7.00	4rd Quarter	1 0011/1	ei Wionti	•	1	Ard Quarter	
Fourth Quarter 2008	Production Cost Comparison		North	North	South	Southern	4rd Quarter	Percent
Page	Fourth Quarter 2008							
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Total Operating Costs (%of total costs)								
Milk Marketing Costs Section S		1						2.8%
a. Hauling b. State Assessments c. Federal Assessments & Misc. Ded. 7 Total Milk Marketing Costs Total Milk Marketing Costs (\$/cwt.) 8		19.5%	14.9%	17.7%	17.3%	16.7%	17.4%	
b. State Assessments c. Federal Assessments & Misc. Ded. \$0.93 \$0.69 \$0.89 \$0.94 \$0.92 \$0.92 \$-0.8% Total Milk Marketing Costs Total Milk Marketing Costs (\$/cwt.) Total Cost (\$/Cow/Month) Total Cost (\$/Cow/Month) Se66.58 \$322.97 \$299.46 \$310.75 \$289.68 \$305.84 \$14.7% Total Cost (\$/cwt) Return on Investment and Management a. Allowance: Return on Investment (\$/cwt.) b. Allowance: Return on Management (\$/cwt.) b. Allowance: Return on Management (\$/cwt.) Total Costs and Allowances (\$/cwt) Total Costs and Allowances (\$/cwt	_							
C. Federal Assessments & Misc. Ded. \$0.93 \$0.69 \$0.89 \$0.94 \$0.92 \$0.92 \$-0.8% Total Milk Marketing Costs \$9.17 \$9.73 \$9.78 \$9.46 \$10.68 \$9.64 \$5.2% Total Milk Marketing Costs (\$/cwt.) \$0.52 \$0.67 \$0.56 \$0.53 \$0.61 \$0.55 \$5.7% Total Milk Marketing Costs (% of total costs) 3.4% 3.0% 3.3% 3.0% 3.7% 3.2% Total Cost (\$/Cow/Month) \$266.58 \$322.97 \$299.46 \$310.75 \$289.68 \$305.84 \$14.7% Total Cost (\$/cwt) \$15.03 \$22.08 \$17.08 \$17.39 \$16.62 \$17.33 \$15.3% Return on Investment and Management a. Allowance: Return on Investment (\$/cwt.) \$0.83 \$0.64 \$0.60 \$0.59 \$0.61 \$0.60 \$-27.7% Total Costs and Allowances (\$/cwt) \$16.99 \$24.71 \$19.32 \$19.65 \$18.56 \$19.58 \$15.2% Milk Production Data a. Milk Sold/Total Cow/Month/ (cwt.) \$1.7.73 \$14.63 \$17.53 \$17.87 \$17.43 \$17.64 \$-0.5% \$15.2% \$15								
Spirit S								
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a. Allowance: Return on Investment (\$/cwt.) \$1.13 \$1.99 \$1.64 \$1.67 \$1.33 \$1.65 45.9% b. Allowance: Return on Management (\$/cwt.) \$0.83 \$0.64 \$0.60 \$0.59 \$0.61 \$0.60 -27.7% Total Costs and Allowances (\$/cwt) \$16.99 \$24.71 \$19.32 \$19.65 \$18.56 \$19.58 15.2% Milk Production Data a. Milk Sold/Total Cow/Month/ (cwt.) 17.73 14.63 17.53 17.87 17.43 17.64 -0.5% b. Lbs Milk Sold/milk cow/day 67.52 54.16 66.76 67.83 66.59 67.04 -0.7% Related Data I. Avg Number of Cows per Herd 1,198 297 1,069 1,701 1,216 1,256 4.8% m. Average Total Investment per Cow \$2,877 \$2,771 \$2,892 \$3,057 \$2,171 \$2,948 2.4%	` '	\$15.03	\$22.08	\$17.08	\$17.39	\$16.62	\$17.33	15.3%
b. Allowance: Return on Management (\$/cwt.) \$0.83 \$0.64 \$0.60 \$0.59 \$0.61 \$0.60 -27.7% Total Costs and Allowances (\$/cwt) \$16.99 \$24.71 \$19.32 \$19.65 \$18.56 \$19.58 15.2% Milk Production Data								
Total Costs and Allowances (\$/cwt) \$16.99 \$24.71 \$19.32 \$19.65 \$18.56 \$19.58 15.2% Milk Production Data a. Milk Sold/Total Cow/Month/ (cwt.) b. Lbs Milk Sold/milk cow/day 67.52 54.16 66.76 67.83 66.59 67.04 -0.7% Related Data I. Avg Number of Cows per Herd m. Average Total Investment per Cow \$2,877 \$2,771 \$2,892 \$3,057 \$2,171 \$2,948 2.4% 	,							
Milk Production Data a. Milk Sold/Total Cow/Month/ (cwt.) 17.73 14.63 17.53 17.87 17.43 17.64 -0.5% b. Lbs Milk Sold/milk cow/day 67.52 54.16 66.76 67.83 66.59 67.04 -0.7% Related Data I. Avg Number of Cows per Herd 1,198 297 1,069 1,701 1,216 1,256 4.8% m. Average Total Investment per Cow \$2,877 \$2,771 \$2,892 \$3,057 \$2,171 \$2,948 2.4%								
a. Milk Sold/Total Cow/Month/ (cwt.) b. Lbs Milk Sold/milk cow/day 67.52 54.16 66.76 67.83 17.43 17.43 17.64 -0.5% 67.04 -0.7% 7.88 68.59 67.04 67.05 67.04 67.05 67.04 67.0		\$16.99	\$24.71	\$19.32	\$19.65	\$18.56	\$19.58	15.2%
b. Lbs Milk Sold/milk cow/day 67.52 54.16 66.76 67.83 66.59 67.04 -0.7% Related Data I. Avg Number of Cows per Herd 1,198 297 1,069 1,701 1,216 1,256 4.8% m. Average Total Investment per Cow \$2,877 \$2,771 \$2,892 \$3,057 \$2,171 \$2,948 2.4%								
Related Data 1,198 297 1,069 1,701 1,216 1,256 4.8% m. Average Total Investment per Cow \$2,877 \$2,771 \$2,892 \$3,057 \$2,171 \$2,948 2.4%	· · · ·							-0.5%
I. Avg Number of Cows per Herd 1,198 297 1,069 1,701 1,216 1,256 4.8% m. Average Total Investment per Cow \$2,877 \$2,771 \$2,892 \$3,057 \$2,171 \$2,948 2.4%		67.52	54.16	66.76	67.83	66.59	67.04	-0.7%
m. Average Total Investment per Cow \$2,877 \$2,771 \$2,892 \$3,057 \$2,171 \$2,948 2.4%								
								4.8%
Milk Volume Percentages 2.55% 36.60% 52.73% 8.12% 100.00%		\$2,877						2.4%
	Milk Volume Percentages		2.55%	36.60%	52.73%	8.12%	100.00%	