## Statewide Cost Comparison Summary All costs Per Cow/Per Month

Production Cost Comparison	41.0					41.0	
	4th Quarter 2009	North	North	South	Southern	4th Quarter 2010	Percent
Fourth Quarter 2010	Average /1	Coast	Valley	Valley	California	Average /1	Change
2010	145	14	66	59	9	148	0
Feed Costs	145	177	00	55	3	140	
a. Dry Roughage	\$33.47	\$65.48	\$30.22	\$35.26	\$50.28	\$35.35	5.6%
b. Wet Feed & Wet Roughage	\$24.82	\$5.83	\$32.43	\$29.48	\$17.29	\$29.04	17.0%
c. Concentrates	\$72.01	\$69.70	\$79.87	\$25.40 \$85.11	\$71.50	\$29.04 \$81.93	13.8%
d. Minerals & Supplements	\$7.00	\$03.70 \$1.76	\$9.48	\$7.42	\$3.40	\$7.70	10.0%
e. Pasture	\$0.76	\$12.41	\$0.68	\$0.00	\$0.00	\$0.53	-30.4%
Total Feed Costs	\$138.05	\$155.18	\$152.68	\$157.27	\$142.46	\$154.54	11.9%
Total Feed Costs (\$/cwt.)	\$7.97	\$11.39	\$8.50	\$8.76	\$8.26	\$8.70	9.2%
Total Feed Costs (% of total Cost)	56.7%	59.5%	57.3%	59.5%	58.7%	58.7%	0.270
Total Hired Labor	\$28.00	\$34.58	\$30.90	\$26.86	\$28.07	\$28.53	1.9%
Total Hired Labor Costs (\$/cwt.)	\$28.00 \$1.62	\$34.58 \$2.54	\$30.90 \$1.72	\$20.80 \$1.50	\$20.07 \$1.63	\$28.55 \$1.61	-0.6%
Total Labor Costs (%of total cost)	11.5%	13.3%	11.6%	10.2%	11.6%	10.8%	-0.070
							0.50/
Herd Replacement	\$26.31	\$19.85	\$23.36	\$24.68 \$6.04	\$20.60	\$23.81	-9.5%
Less: Calf Income (\$/Cow/Month) Total Herd Replacement	\$7.74 <b>\$18.57</b>	\$4.41 <b>\$15.44</b>	\$5.38 <b>\$17.98</b>	\$6.04 <b>\$18.63</b>	\$4.45 <b>\$16.15</b>	\$5.66 <b>\$18.15</b>	-26.9% <b>-2.3%</b>
Total Replacement Costs (\$/cwt.)	\$18.57 \$1.07	\$15.44 \$1.13	\$17.98 \$1.00	\$18.63 \$1.04	\$16.15	\$18.15 \$1.02	-2.3% -5.0%
Total Replacement Costs (%of total cost)	7.6%	<b>5</b> .9%	<b>\$1.00</b> 6.8%	<b>31.04</b> 7.1%	<b>50.94</b> 6.7%	<b>\$1.02</b> 6.9%	-3.0 /0
Operating Costs	7.0%	0.970	0.0 /0	7.170	0.7 /0	0.976	
a. Utilities	\$5.04	\$8.43	\$5.69	\$4.95	\$4.89	\$5.28	4.7%
b. Supplies	\$5.04 \$9.14	\$0.43 \$10.49	\$5.69 \$10.24	\$4.95 \$8.66	\$4.69 \$8.59	\$5.20 \$9.24	4.7%
c. Veterinary & Medicine	\$9.14 \$6.19	\$4.30	\$7.83	\$8.00 \$7.10	\$0.59 \$4.98	\$9.24 \$7.13	15.1%
d. Outside Services	\$3.72	\$4.30 \$2.33	\$7.83 \$4.05	\$3.99	\$4.98 \$3.42	\$3.93	5.7%
e. Repairs & Maintenance	\$5.60	\$2.33 \$4.12	\$4.05 \$7.02	\$3.99 \$6.13	\$3.42 \$4.71	\$3.93 \$6.28	12.2%
f. Miscellaneous	\$3.00 \$2.26	\$4.12 \$1.57	\$7.02 \$1.96	\$0.13 \$2.95	\$4.71 \$1.63	\$0.28 \$2.48	9.8%
g. Bedding & Manure Haul	\$2.20 \$1.36	\$1.57 \$4.05	\$1.30 \$1.32	\$2.95 \$1.29	\$1.03 \$1.90	\$2.40 \$1.41	9.0 <i>%</i> 3.4%
h. Fuel & Oil	\$2.68	\$3.97	\$3.18	\$3.02	\$2.00	\$3.02	12.8%
i. Interest Expense	\$1.85	\$0.49	\$1.33	\$2.00	\$1.19	\$1.68	-9.4%
j. R E Lease Expense	\$3.97	\$0.97	\$4.64	\$4.27	\$6.86	\$4.51	13.7%
k. Depreciation	\$6.08	\$4.76	\$6.14	\$6.30	\$3.34	\$5.99	-1.4%
I. Taxes & Insurance	\$1.80	\$1.63	\$1.97	\$1.80	\$1.72	\$1.85	2.5%
Total Operating Costs	\$49.69	\$47.12	\$55.38	\$52.45	\$45.22	\$52.80	6.2%
Total Operating Costs (\$/cwt.)	\$2.87	\$3.46	\$3.08	\$2.92	\$2.62	\$2.97	3.5%
Total Operating Costs (%of total costs)	20.4%	18.1%	20.8%	19.9%			
· · · · · · · · · · · · · · · · · · ·					18.6%	20.0%	
Milk Marketing Costs				10.070	18.6%	20.0%	
Milk Marketing Costs a. Hauling	\$5,79	\$5,66	\$5.98				2.5%
a. Hauling	\$5.79 \$2.33	\$5.66 \$2.28	\$5.98 \$2.43	\$5.73	\$7.33	\$5.93	2.5% 2.3%
a. Hauling b. State Assessments	\$2.33	\$2.28	\$2.43	\$5.73 \$2.37	\$7.33 \$2.35	\$5.93 \$2.39	2.3%
a. Hauling		\$2.28 \$0.63		\$5.73	\$7.33 \$2.35 \$0.93	\$5.93	
a. Hauling b. State Assessments c. Federal Assessments & Misc. Ded.	\$2.33 \$0.93	\$2.28	\$2.43 \$0.91	\$5.73 \$2.37 \$0.92	\$7.33 \$2.35	\$5.93 \$2.39 \$0.91	2.3% -2.6%
a. Hauling b. State Assessments c. Federal Assessments & Misc. Ded. Total Milk Marketing Costs	\$2.33 \$0.93 <b>\$9.05</b>	\$2.28 \$0.63 <b>\$8.57</b>	\$2.43 \$0.91 <b>\$9.31</b>	\$5.73 \$2.37 \$0.92 <b>\$9.02</b>	\$7.33 \$2.35 \$0.93 <b>\$10.61</b>	\$5.93 \$2.39 \$0.91 <b>\$9.23</b>	2.3% -2.6% <b>1.9%</b>
a. Hauling b. State Assessments c. Federal Assessments & Misc. Ded. Total Milk Marketing Costs Total Milk Marketing Costs (\$/cwt.)	\$2.33 \$0.93 <b>\$9.05</b> <b>\$0.52</b>	\$2.28 \$0.63 <b>\$8.57</b> <b>\$0.63</b>	\$2.43 \$0.91 <b>\$9.31</b> <b>\$0.52</b>	\$5.73 \$2.37 \$0.92 <b>\$9.02</b> <b>\$0.50</b>	\$7.33 \$2.35 \$0.93 <b>\$10.61</b> <b>\$0.62</b>	\$5.93 \$2.39 \$0.91 <b>\$9.23</b> <b>\$0.52</b>	2.3% -2.6% <b>1.9%</b>
a. Hauling b. State Assessments c. Federal Assessments & Misc. Ded. Total Milk Marketing Costs Total Milk Marketing Costs (\$/cwt.) Total Milk Marketing Costs (% of total costs)	\$2.33 \$0.93 <b>\$9.05</b> <b>\$0.52</b> 3.7%	\$2.28 \$0.63 <b>\$8.57</b> <b>\$0.63</b> 3.3%	\$2.43 \$0.91 <b>\$9.31</b> <b>\$0.52</b> 3.5%	\$5.73 \$2.37 \$0.92 <b>\$9.02</b> <b>\$0.50</b> 3.4%	\$7.33 \$2.35 \$0.93 <b>\$10.61</b> <b>\$0.62</b> 4.4%	\$5.93 \$2.39 \$0.91 <b>\$9.23</b> <b>\$0.52</b> 3.5%	2.3% -2.6% <b>1.9%</b> -0.6%
a. Hauling b. State Assessments c. Federal Assessments & Misc. Ded. Total Milk Marketing Costs Total Milk Marketing Costs (\$/cwt.) Total Milk Marketing Costs (% of total costs) Total Cost (\$/Cow/Month) Total Cost (\$/cwt)	\$2.33 \$0.93 <b>\$9.05</b> <b>\$0.52</b> 3.7% <b>\$243.37</b>	\$2.28 \$0.63 <b>\$8.57</b> <b>\$0.63</b> 3.3% <b>\$260.90</b>	\$2.43 \$0.91 <b>\$9.31</b> <b>\$0.52</b> 3.5% <b>\$266.25</b>	\$5.73 \$2.37 \$0.92 <b>\$9.02</b> <b>\$0.50</b> 3.4% <b>\$264.24</b>	\$7.33 \$2.35 \$0.93 <b>\$10.61</b> <b>\$0.62</b> 4.4% <b>\$242.50</b>	\$5.93 \$2.39 \$0.91 <b>\$9.23</b> <b>\$0.52</b> 3.5% <b>\$263.25</b>	2.3% -2.6% <b>1.9%</b> -0.6% 8.2%
a. Hauling b. State Assessments c. Federal Assessments & Misc. Ded. Total Milk Marketing Costs Total Milk Marketing Costs (\$/cwt.) Total Milk Marketing Costs (% of total costs) Total Cost (\$/Cow/Month)	\$2.33 \$0.93 <b>\$9.05</b> <b>\$0.52</b> 3.7% <b>\$243.37</b>	\$2.28 \$0.63 <b>\$8.57</b> <b>\$0.63</b> 3.3% <b>\$260.90</b>	\$2.43 \$0.91 <b>\$9.31</b> <b>\$0.52</b> 3.5% <b>\$266.25</b>	\$5.73 \$2.37 \$0.92 <b>\$9.02</b> <b>\$0.50</b> 3.4% <b>\$264.24</b>	\$7.33 \$2.35 \$0.93 <b>\$10.61</b> <b>\$0.62</b> 4.4% <b>\$242.50</b>	\$5.93 \$2.39 \$0.91 <b>\$9.23</b> <b>\$0.52</b> 3.5% <b>\$263.25</b>	2.3% -2.6% <b>1.9%</b> -0.6% 8.2%
a. Hauling b. State Assessments c. Federal Assessments & Misc. Ded. Total Milk Marketing Costs Total Milk Marketing Costs (\$/cwt.) Total Milk Marketing Costs (% of total costs) Total Cost (\$/Cow/Month) Total Cost (\$/cwt) Return on Investment and Management	\$2.33 \$0.93 <b>\$9.05</b> <b>\$0.52</b> 3.7% <b>\$243.37</b> <b>\$14.05</b>	\$2.28 \$0.63 <b>\$8.57</b> <b>\$0.63</b> 3.3% <b>\$260.90</b> <b>\$19.15</b>	\$2.43 \$0.91 <b>\$9.31</b> <b>\$0.52</b> 3.5% <b>\$266.25</b> <b>\$14.83</b>	\$5.73 \$2.37 \$0.92 <b>\$9.02</b> <b>\$0.50</b> 3.4% <b>\$264.24</b> <b>\$14.71</b>	\$7.33 \$2.35 \$0.93 <b>\$10.61</b> <b>\$0.62</b> 4.4% <b>\$242.50</b> <b>\$14.06</b>	\$5.93 \$2.39 \$0.91 <b>\$9.23</b> <b>\$0.52</b> 3.5% <b>\$263.25</b> <b>\$14.81</b>	2.3% -2.6% <b>1.9%</b> -0.6% 8.2% 5.4%
a. Hauling b. State Assessments c. Federal Assessments & Misc. Ded. Total Milk Marketing Costs Total Milk Marketing Costs (% of total costs) Total Cost (\$/Cow/Month) Total Cost (\$/Cow/Month) Total Cost (\$/cwt) Return on Investment and Management a. Allowance: Return on Investment (\$/cwt.) b. Allowance: Return on Management (\$/cwt.)	\$2.33 \$0.93 <b>\$9.05</b> <b>\$0.52</b> 3.7% <b>\$243.37</b> <b>\$14.05</b> \$1.01	\$2.28 \$0.63 <b>\$8.57</b> <b>\$0.63</b> 3.3% <b>\$260.90</b> <b>\$19.15</b> \$1.17	\$2.43 \$0.91 <b>\$9.31</b> <b>\$0.52</b> 3.5% <b>\$266.25</b> <b>\$14.83</b> \$0.86	\$5.73 \$2.37 \$0.92 <b>\$9.02</b> <b>\$0.50</b> 3.4% <b>\$264.24</b> <b>\$14.71</b> \$0.89	\$7.33 \$2.35 \$0.93 <b>\$10.61</b> <b>\$0.62</b> 4.4% <b>\$242.50</b> <b>\$14.06</b> \$0.97	\$5.93 \$2.39 \$0.91 <b>\$9.23</b> <b>\$0.52</b> 3.5% <b>\$263.25</b> <b>\$14.81</b> \$0.89 \$0.64	2.3% -2.6% <b>1.9%</b> -0.6% <b>8.2%</b> 5.4%
a. Hauling b. State Assessments c. Federal Assessments & Misc. Ded. Total Milk Marketing Costs Total Milk Marketing Costs (\$/cwt.) Total Milk Marketing Costs (% of total costs) Total Cost (\$/Cow/Month) Total Cost (\$/cwt) Return on Investment and Management a. Allowance: Return on Investment (\$/cwt.)	\$2.33 \$0.93 <b>\$9.05</b> <b>\$0.52</b> 3.7% <b>\$243.37</b> <b>\$14.05</b> \$1.01 \$0.57	\$2.28 \$0.63 <b>\$8.57</b> <b>\$0.63</b> 3.3% <b>\$260.90</b> <b>\$19.15</b> \$1.17 \$0.68	\$2.43 \$0.91 <b>\$9.31</b> <b>\$0.52</b> <b>3.5%</b> <b>\$266.25</b> <b>\$14.83</b> \$0.86 \$0.86 \$0.64	\$5.73 \$2.37 \$0.92 <b>\$9.02</b> <b>\$0.50</b> 3.4% <b>\$264.24</b> <b>\$14.71</b> \$0.89 \$0.64	\$7.33 \$2.35 \$0.93 <b>\$10.61</b> <b>\$0.62</b> 4.4% <b>\$242.50</b> <b>\$14.06</b> \$0.97 \$0.62	\$5.93 \$2.39 \$0.91 <b>\$9.23</b> <b>\$0.52</b> 3.5% <b>\$263.25</b> <b>\$14.81</b> \$0.89	2.3% -2.6% -0.6% -0.6% -12.1% 11.8%
a. Hauling b. State Assessments c. Federal Assessments & Misc. Ded. Total Milk Marketing Costs Total Milk Marketing Costs (\$/cwt.) Total Milk Marketing Costs (\$/cwt.) Total Cost (\$/Cow/Month) Total Cost (\$/Cow/Month) Total Cost (\$/cwt) Return on Investment and Management a. Allowance: Return on Investment (\$/cwt.) b. Allowance: Return on Management (\$/cwt.) Total Costs and Allowances (\$/cwt)	\$2.33 \$0.93 <b>\$9.05</b> <b>\$0.52</b> 3.7% <b>\$243.37</b> <b>\$14.05</b> \$1.01 \$0.57	\$2.28 \$0.63 <b>\$8.57</b> <b>\$0.63</b> 3.3% <b>\$260.90</b> <b>\$19.15</b> \$1.17 \$0.68	\$2.43 \$0.91 <b>\$9.31</b> <b>\$0.52</b> <b>3.5%</b> <b>\$266.25</b> <b>\$14.83</b> \$0.86 \$0.86 \$0.64	\$5.73 \$2.37 \$0.92 <b>\$9.02</b> <b>\$0.50</b> 3.4% <b>\$264.24</b> <b>\$14.71</b> \$0.89 \$0.64	\$7.33 \$2.35 \$0.93 <b>\$10.61</b> <b>\$0.62</b> 4.4% <b>\$242.50</b> <b>\$14.06</b> \$0.97 \$0.62	\$5.93 \$2.39 \$0.91 <b>\$9.23</b> <b>\$0.52</b> 3.5% <b>\$263.25</b> <b>\$14.81</b> \$0.89 \$0.64	2.3% -2.6% <b>1.9%</b> -0.6% 8.2% 5.4% -12.1% 11.8% 4.5%
<ul> <li>a. Hauling</li> <li>b. State Assessments</li> <li>c. Federal Assessments &amp; Misc. Ded.</li> </ul> Total Milk Marketing Costs <ul> <li>Total Milk Marketing Costs (\$/cwt.)</li> </ul> Total Cost (\$/Cow/Month) Total Cost (\$/cwt) Return on Investment and Management <ul> <li>a. Allowance: Return on Investment (\$/cwt.)</li> <li>b. Allowance: Return on Management (\$/cwt.)</li> </ul> Total Costs and Allowances (\$/cwt) Milk Production Data <ul> <li>a. Milk Sold/Total Cow/Month/ (cwt.)</li> </ul>	\$2.33 \$0.93 <b>\$9.05</b> <b>\$0.52</b> 3.7% <b>\$243.37</b> <b>\$14.05</b> \$1.01 \$0.57 <b>\$15.63</b>	\$2.28 \$0.63 <b>\$8.57</b> <b>\$0.63</b> 3.3% <b>\$260.90</b> <b>\$19.15</b> \$1.17 \$0.68 <b>\$21.00</b>	\$2.43 \$0.91 <b>\$9.31</b> <b>\$0.52</b> 3.5% <b>\$266.25</b> <b>\$14.83</b> \$0.86 \$0.64 <b>\$16.33</b>	\$5.73 \$2.37 \$0.92 <b>\$9.02</b> <b>\$0.50</b> 3.4% <b>\$264.24</b> <b>\$14.71</b> \$0.89 \$0.64 <b>\$16.24</b>	\$7.33 \$2.35 \$0.93 <b>\$10.61</b> <b>\$0.62</b> 4.4% <b>\$242.50</b> <b>\$14.06</b> \$0.97 \$0.62 <b>\$15.65</b>	\$5.93 \$2.39 \$0.91 <b>\$9.23</b> <b>\$0.52</b> 3.5% <b>\$263.25</b> <b>\$14.81</b> \$0.89 \$0.64 <b>\$16.34</b>	2.3% -2.6% <b>1.9%</b> -0.6% 8.2% 5.4% -12.1% 11.8% 4.5% 2.6%
<ul> <li>a. Hauling</li> <li>b. State Assessments</li> <li>c. Federal Assessments &amp; Misc. Ded.</li> </ul> Total Milk Marketing Costs <ul> <li>Total Milk Marketing Costs (\$/cwt.)</li> </ul> Total Cost (\$/Cow/Month) Total Cost (\$/cwt) Return on Investment and Management <ul> <li>a. Allowance: Return on Investment (\$/cwt.)</li> <li>b. Allowance: Return on Management (\$/cwt.)</li> </ul> Total Costs and Allowances (\$/cwt) Milk Production Data <ul> <li>a. Milk Sold/Total Cow/Month/ (cwt.)</li> <li>b. Lbs Milk Sold/milk cow/day</li> </ul>	\$2.33 \$0.93 <b>\$9.05</b> <b>\$0.52</b> 3.7% <b>\$243.37</b> <b>\$14.05</b> \$1.01 \$0.57 <b>\$15.63</b> 17.35	\$2.28 \$0.63 <b>\$8.57</b> <b>\$0.63</b> 3.3% <b>\$260.90</b> <b>\$19.15</b> \$1.17 \$0.68 <b>\$21.00</b> 13.62	\$2.43 \$0.91 <b>\$9.31</b> <b>\$0.52</b> 3.5% <b>\$266.25</b> <b>\$14.83</b> \$0.86 \$0.64 <b>\$16.33</b> 17.95	\$5.73 \$2.37 \$0.92 <b>\$9.02</b> <b>\$0.50</b> 3.4% <b>\$264.24</b> <b>\$14.71</b> \$0.89 \$0.64 <b>\$16.24</b> 17.96	\$7.33 \$2.35 \$0.93 <b>\$10.61</b> <b>\$0.62</b> 4.4% <b>\$242.50</b> <b>\$14.06</b> \$0.97 \$0.62 <b>\$15.65</b> 17.24	\$5.93 \$2.39 \$0.91 <b>\$9.23</b> <b>\$0.52</b> 3.5% <b>\$263.25</b> <b>\$14.81</b> \$0.89 \$0.64 <b>\$16.34</b> 17.80	2.3% -2.6% <b>1.9%</b> -0.6% 8.2% 5.4% -12.1% 11.8% 4.5% 2.6%
<ul> <li>a. Hauling</li> <li>b. State Assessments</li> <li>c. Federal Assessments &amp; Misc. Ded.</li> </ul> Total Milk Marketing Costs <ul> <li>Total Milk Marketing Costs (\$/cwt.)</li> </ul> Total Milk Marketing Costs (% of total costs) Total Cost (\$/Cow/Month) Total Cost (\$/cwt) Return on Investment and Management <ul> <li>a. Allowance: Return on Investment (\$/cwt.)</li> <li>b. Allowance: Return on Management (\$/cwt.)</li> </ul> Total Costs and Allowances (\$/cwt) Milk Production Data <ul> <li>a. Milk Sold/Total Cow/Month/ (cwt.)</li> <li>b. Lbs Milk Sold/milk cow/day</li> </ul> Related Data	\$2.33 \$0.93 <b>\$9.05</b> <b>\$0.52</b> 3.7% <b>\$243.37</b> <b>\$14.05</b> \$1.01 \$0.57 <b>\$15.63</b> 17.35 66.17	\$2.28 \$0.63 <b>\$8.57</b> <b>\$0.63</b> 3.3% <b>\$260.90</b> <b>\$19.15</b> \$1.17 \$0.68 <b>\$21.00</b> 13.62 50.57	\$2.43 \$0.91 <b>\$9.31</b> <b>\$0.52</b> 3.5% <b>\$266.25</b> <b>\$14.83</b> \$0.86 \$0.64 <b>\$16.33</b> 17.95 68.46	\$5.73 \$2.37 \$0.92 <b>\$9.02</b> <b>\$0.50</b> 3.4% <b>\$264.24</b> <b>\$14.71</b> \$0.89 \$0.64 <b>\$16.24</b> 17.96 68.46	\$7.33 \$2.35 \$0.93 <b>\$10.61</b> <b>\$0.62</b> 4.4% <b>\$242.50</b> <b>\$14.06</b> \$0.97 \$0.62 <b>\$15.65</b> 17.24 64.87	\$5.93 \$2.39 \$0.91 <b>\$9.23</b> <b>\$0.52</b> 3.5% <b>\$263.25</b> <b>\$14.81</b> \$0.89 \$0.64 <b>\$16.34</b> 17.80 67.78	2.3% -2.6% <b>1.9%</b> -0.6% 5.4% -12.1% 11.8% 4.5% 2.6% 2.4%
<ul> <li>a. Hauling</li> <li>b. State Assessments</li> <li>c. Federal Assessments &amp; Misc. Ded.</li> </ul> Total Milk Marketing Costs <ul> <li>Total Milk Marketing Costs (\$/cwt.)</li> </ul> Total Cost (\$/Cow/Month) Total Cost (\$/cwt) Return on Investment and Management <ul> <li>a. Allowance: Return on Investment (\$/cwt.)</li> <li>b. Allowance: Return on Management (\$/cwt.)</li> </ul> Total Costs and Allowances (\$/cwt) Milk Production Data <ul> <li>a. Milk Sold/Total Cow/Month/ (cwt.)</li> <li>b. Lbs Milk Sold/milk cow/day</li> </ul>	\$2.33 \$0.93 <b>\$9.05</b> <b>\$0.52</b> 3.7% <b>\$243.37</b> <b>\$14.05</b> \$1.01 \$0.57 <b>\$15.63</b> 17.35	\$2.28 \$0.63 <b>\$8.57</b> <b>\$0.63</b> 3.3% <b>\$260.90</b> <b>\$19.15</b> \$1.17 \$0.68 <b>\$21.00</b> 13.62	\$2.43 \$0.91 <b>\$9.31</b> <b>\$0.52</b> 3.5% <b>\$266.25</b> <b>\$14.83</b> \$0.86 \$0.64 <b>\$16.33</b> 17.95	\$5.73 \$2.37 \$0.92 <b>\$9.02</b> <b>\$0.50</b> 3.4% <b>\$264.24</b> <b>\$14.71</b> \$0.89 \$0.64 <b>\$16.24</b> 17.96	\$7.33 \$2.35 \$0.93 <b>\$10.61</b> <b>\$0.62</b> 4.4% <b>\$242.50</b> <b>\$14.06</b> \$0.97 \$0.62 <b>\$15.65</b> 17.24	\$5.93 \$2.39 \$0.91 <b>\$9.23</b> <b>\$0.52</b> 3.5% <b>\$263.25</b> <b>\$14.81</b> \$0.89 \$0.64 <b>\$16.34</b> 17.80	2.3% -2.6% <b>1.9%</b> -0.6% 5.4% -12.1% 11.8%

1/ Weighted average computed based on fourth quarter of 2010 milk volume percentages.