## Statewide Cost Comparison Summary All costs Per Cow/Per Month

Production Ost Comparison   Average   Coast   Valley	All	costs Pe	. 001171	31 IVIO 11t11			and Overter	
Third Quarter 2007	<b>Production Cost Comparison</b>	3rd Quarter	North	North	South	Southorn	3rd Quarter	Porcont
Feed Costs	• • • • • • • • • • • • • • • • • • •							
Feed Costs				-				Onlango
a. Dry Roughage b. Wet Fead & Wet Roughage c. Concentrates \$3.08   \$45,77   \$35,34   \$40,52   \$48,68   \$39,41   \$25,32   \$21,65   \$25,26   \$22,65   \$25,26		177	10	12	00	0	103	
b. Wet Feed & Wet Roughage		¢30 88	¢15 71	¢25.24	\$40.52	\$49.96	¢20.41	27 6%
c. Concentrates		-						
d. Minerals & Supplements								
e. Pasture								
Total Feed Costs (Sect.)   S10.24   \$143.42   \$139.72   \$131.70   \$141.05   \$21.8	The state of the s							
Total Feed Costs (% total Cost)   \$6.71   \$10.48   \$7.85   \$7.97   \$7.47   \$7.94   18.3   \$7.041   \$6.70   \$								
Total Freed Costs (% of total Cost)  Total Hired Labor Total Hired Labor Total Hired Labor Costs (\$/cwt.)  \$26.72  \$29.74  \$28.27.4  \$28.21  \$25.41  \$25.41  \$26.57  \$26.76  \$26.72  \$29.74  \$28.21  \$25.41  \$26.51  \$26.67  \$26.70  \$26.72  \$29.74  \$28.21  \$25.41  \$26.51  \$26.67  \$26.70  \$26.72  \$29.74  \$28.21  \$25.41  \$26.51  \$26.67  \$26.70  \$26.72  \$29.74  \$28.21  \$28.21  \$26.71  \$26.72  \$29.74  \$28.21  \$28.21  \$26.71  \$26.72  \$29.74  \$28.21  \$28.21  \$26.72  \$29.74  \$20.83  \$								
Total Hired Labor Costs (Sicwt.)   \$1.55   \$1.92   \$1.54   \$1.55   \$1.50   \$								10.3%
Total Hired Labor Costs (S/cot.)  12.2% 11.2% 11.2% 11.2% 11.2% 11.2% 11.2% 11.2% 11.2% 10.2% 10.2% 10.2% 10.2% 10.2% 10.9% 10.2% 10.9% 10.7% 10.7% 10.2% 10.9% 1	, , , , , , , , , , , , , , , , , , , ,							
Total Labor Costs (%of total cost)								-0.2%
Herd Replacement								-3.0%
Less: Calf Income (S/Cow/Month)   \$15.92   \$10.66   \$14.45   \$14.86   \$13.37   \$14.47   \$9.1     Total Herd Replacement	, , ,	12.2%						
Total Replacement	Herd Replacement	\$34.93	\$30.03	\$35.03	\$38.01		\$36.74	5.2%
Total Replacement Costs (S/cwt.)         \$1.10         \$1.25         \$1.13         \$1.22         \$1.44         \$1.25         13.8           Total Replacement Costs (%of total cost)         8.7%         7.3%         8.3%         9.3%         10.5%         8.9%           Operating Costs a. Utilities         \$5.99         \$7.18         \$5.50         \$6.37         \$5.78         -3.5           b. Supplies         \$8.84         \$9.63         \$9.87         \$8.91         \$8.44         \$9.25         4.7           c. Veterinary & Medicine         \$7.52         \$3.78         \$7.43         \$7.37         \$5.54         \$7.14         -5.1           d. Outside Services         \$3.43         \$1.89         \$3.87         \$3.75         \$3.37         \$3.71         8.1         -5.1           e. Repairs & Maintenance         \$5.61         \$7.39         \$5.33         \$6.09         \$5.12         \$5.76         2.7           f. Miscellaneous         \$1.54         \$1.30         \$1.12         \$1.00         \$2.06         \$3.05         \$1.74         \$3.23         \$1.28         \$1.3           g. Bedding & Manure Haul         \$1.12         \$1.80         \$1.12         \$1.07         \$3.23         \$1.28         \$14.3         \$1.60			\$10.66	\$14.45	\$14.86	\$13.37		-9.1%
Total Replacement Costs (%of total cost)   8.7%   7.3%   8.3%   9.3%   10.5%   8.9%	Total Herd Replacement							17.2%
Section   Sect								13.8%
a. Utilities \$5.99 \$7.18 \$5.90 \$5.53 \$6.37 \$5.78 \$3.55 b. Supplies \$8.84 \$9.63 \$9.87 \$8.91 \$8.44 \$9.25 \$4.5 \$0. Veterinary & Medicine \$7.52 \$3.78 \$7.49 \$7.37 \$5.54 \$7.14 \$-5.1 \$0. Utside Services \$3.43 \$1.89 \$3.87 \$3.75 \$3.37 \$3.54 \$7.14 \$-5.1 \$6.0 Utside Services \$3.43 \$1.89 \$3.87 \$3.75 \$3.37 \$3.51 \$8.1 \$6.0 Repairs & Maintenance \$5.61 \$7.39 \$5.33 \$6.09 \$5.12 \$5.76 \$2.76 \$1.54 \$1.30 \$9.86ding & Manure Haul \$1.12 \$1.80 \$1.12 \$1.07 \$3.23 \$1.28 \$1.34 \$1.20 \$2.09 \$2.06 \$1.74 \$1.30 \$9.86ding & Manure Haul \$1.12 \$1.80 \$1.12 \$1.07 \$3.23 \$1.28 \$1.28 \$1.34 \$1.20 \$2.09 \$2.06 \$1.74 \$1.30 \$1.10 \$1.10 \$1.12 \$1.80 \$1.12 \$1.07 \$3.23 \$1.28 \$1.28 \$1.34 \$1.20 \$2.09 \$2.06 \$1.74 \$1.30 \$1.10 \$1.10 \$1.10 \$1.10 \$1.20 \$1.20 \$3.03 \$2.54 \$2.24 \$1.44 \$1.60 \$1.10 \$1.20 \$3.03 \$2.54 \$2.24 \$1.44 \$1.60 \$1.10 \$1.20 \$3.03 \$2.54 \$2.24 \$1.44 \$1.60 \$1.10 \$1.20 \$3.03 \$2.54 \$2.24 \$1.44 \$1.60 \$1.10 \$1.20 \$3.03 \$2.54 \$2.24 \$1.44 \$1.60 \$1.10 \$1.20 \$3.03 \$2.54 \$2.24 \$1.44 \$1.60 \$1.10 \$1.20 \$3.03 \$2.54 \$2.24 \$1.44 \$1.60 \$1.10 \$1.20 \$3.03 \$2.54 \$2.24 \$1.44 \$1.60 \$1.10 \$1.20 \$3.03 \$2.54 \$2.24 \$1.44 \$1.60 \$1.10 \$1.20 \$1.20 \$3.03 \$2.54 \$2.24 \$1.44 \$1.60 \$1.10 \$1.20 \$1.20 \$3.03 \$2.54 \$2.24 \$1.44 \$1.60 \$1.10 \$1.20 \$1.20 \$3.03 \$2.54 \$2.24 \$1.44 \$1.60 \$1.10 \$1.20 \$1.20 \$3.03 \$2.54 \$2.24 \$1.44 \$1.60 \$1.10 \$1.20 \$1.20 \$3.03 \$2.54 \$2.24 \$1.44 \$1.60 \$1.10 \$1.20 \$1.20 \$3.03 \$2.54 \$2.24 \$1.44 \$1.70 \$1.83 \$1.50 \$1.74 \$1.60 \$1.80 \$1.70 \$1.83 \$1.50 \$1.74 \$1.60 \$1.80 \$1.70 \$1.70 \$1.80 \$1.70 \$1.	Total Replacement Costs (%of total cost)	8.7%	7.3%	8.3%	9.3%	10.5%	8.9%	
a. Utilities \$5.99 \$7.18 \$5.90 \$5.53 \$6.37 \$5.78 \$3.55 b. Supplies \$8.84 \$9.63 \$9.87 \$8.91 \$8.44 \$9.25 \$4.5 \$0. Veterinary & Medicine \$7.52 \$3.78 \$7.49 \$7.37 \$5.54 \$7.14 \$-5.1 \$0. Utside Services \$3.43 \$1.89 \$3.87 \$3.75 \$3.37 \$3.54 \$7.14 \$-5.1 \$6.0 Utside Services \$3.43 \$1.89 \$3.87 \$3.75 \$3.37 \$3.51 \$8.1 \$6.0 Repairs & Maintenance \$5.61 \$7.39 \$5.33 \$6.09 \$5.12 \$5.76 \$2.76 \$1.54 \$1.30 \$9.86ding & Manure Haul \$1.12 \$1.80 \$1.12 \$1.07 \$3.23 \$1.28 \$1.34 \$1.20 \$2.09 \$2.06 \$1.74 \$1.30 \$9.86ding & Manure Haul \$1.12 \$1.80 \$1.12 \$1.07 \$3.23 \$1.28 \$1.28 \$1.34 \$1.20 \$2.09 \$2.06 \$1.74 \$1.30 \$1.10 \$1.10 \$1.12 \$1.80 \$1.12 \$1.07 \$3.23 \$1.28 \$1.28 \$1.34 \$1.20 \$2.09 \$2.06 \$1.74 \$1.30 \$1.10 \$1.10 \$1.10 \$1.10 \$1.20 \$1.20 \$3.03 \$2.54 \$2.24 \$1.44 \$1.60 \$1.10 \$1.20 \$3.03 \$2.54 \$2.24 \$1.44 \$1.60 \$1.10 \$1.20 \$3.03 \$2.54 \$2.24 \$1.44 \$1.60 \$1.10 \$1.20 \$3.03 \$2.54 \$2.24 \$1.44 \$1.60 \$1.10 \$1.20 \$3.03 \$2.54 \$2.24 \$1.44 \$1.60 \$1.10 \$1.20 \$3.03 \$2.54 \$2.24 \$1.44 \$1.60 \$1.10 \$1.20 \$3.03 \$2.54 \$2.24 \$1.44 \$1.60 \$1.10 \$1.20 \$3.03 \$2.54 \$2.24 \$1.44 \$1.60 \$1.10 \$1.20 \$3.03 \$2.54 \$2.24 \$1.44 \$1.60 \$1.10 \$1.20 \$1.20 \$3.03 \$2.54 \$2.24 \$1.44 \$1.60 \$1.10 \$1.20 \$1.20 \$3.03 \$2.54 \$2.24 \$1.44 \$1.60 \$1.10 \$1.20 \$1.20 \$3.03 \$2.54 \$2.24 \$1.44 \$1.60 \$1.10 \$1.20 \$1.20 \$3.03 \$2.54 \$2.24 \$1.44 \$1.60 \$1.10 \$1.20 \$1.20 \$3.03 \$2.54 \$2.24 \$1.44 \$1.60 \$1.10 \$1.20 \$1.20 \$3.03 \$2.54 \$2.24 \$1.44 \$1.70 \$1.83 \$1.50 \$1.74 \$1.60 \$1.80 \$1.70 \$1.83 \$1.50 \$1.74 \$1.60 \$1.80 \$1.70 \$1.70 \$1.80 \$1.70 \$1.	Operating Costs							
b. Supplies		\$5.99	\$7.18	\$5.90	\$5.53	\$6.37	\$5.78	-3.5%
c. Veterinary & Medicine \$7.52 \$3.78 \$7.43 \$7.37 \$5.54 \$7.14 5.51 \$0.0 Uside Services \$3.43 \$1.89 \$3.87 \$3.75 \$3.37 \$3.71 \$8.1 \$8.1 \$8.1 \$8.1 \$9.5 \$3.87 \$3.75 \$3.37 \$3.71 \$8.1 \$8.1 \$8.1 \$9.5 \$3.87 \$3.75 \$3.37 \$3.71 \$8.1 \$8.1 \$8.1 \$9.5 \$3.87 \$3.75 \$3.37 \$3.71 \$8.1 \$8.1 \$8.1 \$9.5 \$3.87 \$3.75 \$3.37 \$3.71 \$8.1 \$8.1 \$8.1 \$9.5 \$3.87 \$3.75 \$3.37 \$3.71 \$8.1 \$8.1 \$9.5 \$3.87 \$3.75 \$3.37 \$3.71 \$8.1 \$8.1 \$9.5 \$3.87 \$3.75 \$3.37 \$3.71 \$8.1 \$8.1 \$9.5 \$3.37 \$3.71 \$8.1 \$8.1 \$9.5 \$3.37 \$3.70 \$3.20 \$								4.7%
d. Outside Services       \$3.43       \$1.89       \$3.87       \$3.75       \$3.37       \$3.71       8.1         e. Repairs & Maintenance       \$5.61       \$7.39       \$5.33       \$6.09       \$5.12       \$5.76       2.7         f. Miscellaneous       \$1.54       \$1.34       \$1.20       \$2.09       \$2.06       \$1.74       13.0         g. Bedding & Manure Haul       \$1.12       \$1.80       \$1.12       \$1.07       \$3.23       \$1.28       14.3         h. Fuel & Oil       \$2.74       \$3.36       \$2.36       \$3.05       \$1.41       \$2.66       -2.8         i. Interest Expense       \$1.96       \$0.80       \$1.20       \$3.03       \$2.54       \$2.24       14.4         j. R E Lease Expense       \$1.64       \$1.04       \$1.61       \$3.12       \$5.62       \$2.70       2.4         j. Taxes & Insurance       \$1.81       \$1.70       \$1.83       \$1.78       \$1.69       -6.8         Total Operating Costs       \$48.92       \$44.40       \$47.19       \$52.24       \$48.63       \$49.84       1.9         Total Operating Costs (%of total costs)       \$2.34       \$2.87       \$2.58       \$2.98       \$2.76       \$2.81       -1.0         Total Ope								-5.1%
e. Repairs & Maintenance								8.1%
f. Miscellaneous       \$1.54       \$1.34       \$1.20       \$2.09       \$2.06       \$1.74       13.0         g. Bedding & Manure Haul       \$1.12       \$1.80       \$1.12       \$1.07       \$3.23       \$1.28       14.3         h. Fuel & Oil       \$2.74       \$3.36       \$2.36       \$3.05       \$1.41       \$2.66       2.26       i. Le preciation       \$1.96       \$0.80       \$1.20       \$3.03       \$2.54       \$2.24       14.4         j. Re Lease Expense       \$2.64       \$1.04       \$1.61       \$3.12       \$5.62       \$2.70       2.4         j. Depreciation       \$5.71       \$4.50       \$5.48       \$6.67       \$3.19       \$5.88       2.9         j. Taxes & Insurance       \$1.81       \$1.70       \$1.83       \$1.58       \$1.74       \$1.69       6.88         Total Operating Costs       \$48.92       \$44.40       \$47.19       \$52.24       \$48.63       \$49.84       1.9         Total Operating Costs (%ort.)       \$2.34       \$2.87       \$2.58       \$2.98       \$2.76       \$2.81       -1.0         Total Operating Costs (%ort.)       \$2.23       \$6.11       \$6.29       \$5.27       \$7.30       \$5.84       4.5         b. State Assessments								2.7%
g. Bedding & Manure Haul \$1.12 \$1.80 \$1.12 \$1.07 \$3.23 \$1.28 14.3 h. Fuel & Oil \$2.74 \$3.36 \$2.36 \$3.05 \$1.41 \$2.66 -2.8 \$1.96 \$0.80 \$1.20 \$3.03 \$2.54 \$2.24 14.4 \$1.61 \$3.12 \$5.62 \$2.70 \$2.4 \$1.04 \$1.61 \$3.12 \$5.62 \$2.70 \$2.4 \$1.04 \$1.61 \$3.12 \$5.62 \$2.70 \$2.4 \$1.04 \$1.61 \$3.12 \$5.62 \$2.70 \$2.4 \$1.04 \$1.61 \$3.12 \$5.62 \$2.70 \$2.4 \$1.02								13.0%
h. Fuel & Oil       \$2.74       \$3.36       \$2.36       \$3.05       \$1.41       \$2.66       -2.8         i. Interest Expense       \$1.96       \$0.80       \$1.20       \$3.03       \$2.54       \$2.24       14.4         j. R E Lease Expense       \$2.64       \$1.04       \$1.61       \$3.12       \$5.62       \$2.70       2.4         i. Depreciation       \$5.71       \$4.50       \$5.48       \$6.67       \$3.19       \$5.88       2.9         j. Taxes & Insurance       \$1.81       \$1.70       \$1.83       \$1.58       \$1.74       \$1.69       -6.8         Total Operating Costs (\$/cwt.)       \$48.92       \$44.40       \$47.19       \$52.24       \$48.63       \$49.84       1.9         Total Operating Costs (\$/cwt.)       \$2.38       \$2.87       \$2.58       \$2.98       \$2.76       \$2.81       -1.0         Total Operating Costs (\$/cwt.)       \$2.39       \$6.87       \$2.78       \$2.81       -1.0         Total Operating Costs (\$/cwt.)       \$2.39       \$2.29       \$2.27       \$7.30       \$5.84       1.9         Total Operating Costs (\$/cwt.)       \$0.80       \$0.82       \$0.90       \$2.27       \$7.30       \$5.84       4.5								14.3%
i. Interest Expense j. R E Lease Expense j. R E Lease Expense st. 64 \$1.04 \$1.61 \$3.12 \$5.62 \$2.70 2.4 i. Depreciation j. Taxes & Insurance \$1.81 \$1.70 \$1.83 \$1.58 \$1.74 \$1.69 6.88 Total Operating Costs Total Operating Costs (\$/cwt.) Total Operating Costs (\$/cwt.)  Milk Marketing Costs (%of total costs) 22.3% 16.8% 19.0% 21.0% 20.0% 20.0%  Milk Marketing Costs a. Hauling \$5.59 \$6.11 \$6.29 \$5.27 \$7.30 \$5.84 4.5 b. State Assessments \$2.32 \$2.29 \$2.33 \$2.17 \$2.25 \$2.24 \$3.3 c. Federal Assessments & Misc. Ded. \$3.84 \$9.21 \$9.57 \$8.37 \$10.47 \$9.02 2.3  Total Milk Marketing Costs (\$/cwt.)  Total Milk Marketing Costs (\$/cwt.) \$0.51 \$0.60 \$0.52 \$0.48 \$0.59 \$0.51 -0.6  Total Cost (\$/Cow/Month) \$219.29 \$264.96 \$248.98 \$248.90 \$242.70 \$248.85 13.5  Total Cost (\$/cwt) \$1.11 \$1.26 \$1.06 \$1.22 \$0.92 \$1.14 2.4 b. Allowance: Return on Investment (\$/cwt.) b. Investment and Management a. Allowance: Return on Investment (\$/cwt.) b. Allowance: Return on Investment (\$/cwt.) b. Los Milk Sold/Total Cow/Month/ (cwt.) c. Allowance: Return on Management (\$/cwt.) b. Los Milk Sold/Total Cow/Month/ (cwt.) c. Allowance: Return on Management (\$/cwt.) c. Allowance: Return on Investment (\$/cwt.) c. Allowance: Return on Management (\$/cwt.) c. Allowance: Return on Mana								-2.8%
j. R E Lease Expense i. Depreciation \$5.71 \$4.50 \$5.48 \$6.67 \$3.12 \$5.62 \$2.70 2.4 i. Depreciation \$5.71 \$4.50 \$5.48 \$6.67 \$3.19 \$5.88 2.9 j. Taxes & Insurance \$1.81 \$1.70 \$1.83 \$1.58 \$1.74 \$1.69 -6.8 Total Operating Costs \$48.92 \$44.40 \$47.19 \$52.24 \$48.63 \$49.84 1.9 Total Operating Costs (%oft total costs) \$2.84 \$2.87 \$2.58 \$2.98 \$2.76 \$2.81 -1.0 Total Operating Costs (%of total costs) \$2.34 \$1.89 \$1.90 \$2.10% \$2.00% \$2.00%  Milk Marketing Costs a. Hauling \$5.59 \$6.11 \$6.29 \$5.27 \$7.30 \$5.84 4.5 b. State Assessments \$2.32 \$2.29 \$2.33 \$2.17 \$2.25 \$2.24 \$3.3 c. Federal Assessments & Misc. Ded. \$0.90 \$0.82 \$0.96 \$0.92 \$0.92 \$0.93 3.1 Total Milk Marketing Costs (%oft.)  Total Milk Marketing Costs (%oft.) \$0.51 \$0.60 \$0.52 \$0.48 \$0.59 \$0.51 \$-0.6  Total Milk Marketing Costs (% of total costs)  4.0% \$3.5% \$3.8% \$3.4% 4.3% 3.6%  Total Cost (\$/Cow/Month) \$21.29 \$264.96 \$248.98 \$248.90 \$242.70 \$248.85 \$13.5  Total Cost (\$/Cow/Month) \$12.71 \$17.12 \$13.62 \$1.06 \$1.22 \$0.92 \$1.14 \$2.4 b. Allowance: Return on Investment (\$/cwt.) b. Allowance: Return on Management a. Allowance: Return on Management a. Allowance: Return on Management a. Milk Sold/Total Cow/Month/ (cwt.) \$1.11 \$1.26 \$1.06 \$1.22 \$0.92 \$1.14 \$2.4 b. Los Milk Sold/Total Cow/Month/ (cwt.) \$1.42 \$1.54 \$1.55 \$1.62 \$1.66 \$1.22 \$0.92 \$1.14 \$2.4 b. Los Milk Sold/Total Cow/Month/ (cwt.) \$1.7.26 \$1.548 \$18.28 \$17.52 \$17.64 \$17.76 \$2.9 b. Los Milk Sold/Total Cow/Month/ (cwt.) \$1.7.26 \$1.548 \$18.28 \$17.52 \$17.64 \$17.76 \$2.9 b. Los Milk Sold/Total Cow/Month/ (cwt.) \$1.7.26 \$1.548 \$18.28 \$17.52 \$17.64 \$17.76 \$2.9 b. Los Milk Sold/Total Cow/Month/ (cwt.) \$1.7.26 \$1.548 \$18.28 \$17.52 \$17.64 \$17.76 \$2.9 b. Los Milk Sold/Total Cow/Month/ (cwt.) \$1.7.26 \$1.548 \$18.28 \$17.52 \$17.64 \$17.76 \$2.9 b. Los Milk Sold/Total Cow/Month/ (cwt.) \$1.7.26 \$1.548 \$18.28 \$17.52 \$17.64 \$17.76 \$2.9 b. Los Milk Sold/Total Cow/Month/ (cwt.) \$1.7.26 \$1.548 \$18.28 \$17.52 \$17.64 \$17.76 \$1.30 \$1.30 \$1.30 \$1.30 \$1.30 \$1.30 \$1.30 \$1.30 \$1.30 \$1.30 \$1.30 \$1.30 \$1.30 \$1.30 \$1.30 \$1.30 \$1.30 \$1.30 \$1.30 \$1.								14.4%
Depreciation   \$5.71   \$4.50   \$5.48   \$6.67   \$3.19   \$5.88   2.9								2.4%
Taxes & Insurance								2.9%
Total Operating Costs   \$48.92   \$44.40   \$47.19   \$52.24   \$48.63   \$49.84   1.9								-6.8%
Total Operating Costs (\$/cwt.)   \$2.84   \$2.87   \$2.58   \$2.98   \$2.76   \$2.81   -1.0								1.9%
Total Operating Costs (%of total costs)   22.3%   16.8%   19.0%   21.0%   20.0%   20.0%								-1.0%
Milk Marketing Costs       \$5.59       \$6.11       \$6.29       \$5.27       \$7.30       \$5.84       4.5         b. State Assessments       \$2.32       \$2.29       \$2.33       \$2.17       \$2.25       \$2.24       -3.3         c. Federal Assessments & Misc. Ded.       \$0.90       \$0.82       \$0.96       \$0.92       \$0.92       \$0.93       3.1         Total Milk Marketing Costs       \$8.81       \$9.21       \$9.57       \$8.37       \$10.47       \$9.02       2.3         Total Milk Marketing Costs (\$fowt.)       \$0.51       \$0.60       \$0.52       \$0.48       \$0.59       \$0.51       -0.6         Total Milk Marketing Costs (% of total costs)       4.0%       3.5%       3.8%       3.4%       4.3%       3.6%         Total Cost (\$/Cow/Month)       \$219.29       \$264.96       \$248.98       \$248.90       \$242.70       \$248.85       13.5         Total Cost (\$/Cowt)       \$12.71       \$17.12       \$13.62       \$14.20       \$13.76       \$14.01       10.2         Return on Investment and Management             a. Allowance: Return on Investment (\$/cwt.)       \$1.11       \$1.26       \$1.06       \$1.22       \$0.92       \$1.14       2.4         b. Allowance: Return on Management (\$/cwt.)       \$0.44 <t< td=""><td></td><td></td><td></td><td>-</td><td></td><td></td><td></td><td>110 / 0</td></t<>				-				110 / 0
a. Hauling \$5.59 \$6.11 \$6.29 \$5.27 \$7.30 \$5.84 4.5 b. State Assessments \$2.32 \$2.29 \$2.33 \$2.17 \$2.25 \$2.24 -3.3 c. Federal Assessments & Misc. Ded. \$0.90 \$0.82 \$0.96 \$0.92 \$0.92 \$0.92 \$0.93 3.1 Total Milk Marketing Costs \$8.81 \$9.21 \$9.57 \$8.37 \$10.47 \$9.02 \$2.30 \$1.04 Milk Marketing Costs \$1.06 \$0.52 \$0.48 \$0.59 \$0.51 \$0.60 \$0.52 \$0.48 \$0.59 \$0.51 \$0.60 \$0.52 \$0.48 \$0.59 \$0.51 \$0.60 \$0.52 \$0.48 \$0.59 \$0.51 \$0.60 \$0.52 \$0.48 \$0.59 \$0.51 \$0.60 \$0.52 \$0.48 \$0.59 \$0.51 \$0.60 \$0.50 \$0		22.070	10.070	13.070	21.070	20.070	20.070	
b. State Assessments c. Federal Assessments & Misc. Ded. \$0.90 \$0.82 \$0.96 \$0.92 \$0.92 \$0.92 \$0.93 3.1  Total Milk Marketing Costs Total Milk Marketing Costs (\$/cwt.) \$0.51 \$0.60 \$0.52 \$0.48 \$0.59 \$0.51 \$0.60 \$0.52 \$0.48 \$0.59 \$0.51 \$0.60 \$0.52 \$0.48 \$0.59 \$0.51 \$0.60 \$0.52 \$0.48 \$0.59 \$0.51 \$0.60 \$0.52 \$0.48 \$0.59 \$0.51 \$0.60 \$0.52 \$0.48 \$0.59 \$0.51 \$0.60 \$0.52 \$0.48 \$0.59 \$0.51 \$0.60 \$0.52 \$0.48 \$0.59 \$0.51 \$0.60 \$0.52 \$0.48 \$0.59 \$0.51 \$0.60 \$0.52 \$0.48 \$0.59 \$0.51 \$0.60 \$0.52 \$0.48 \$0.59 \$0.51 \$0.60 \$		<b>\$5.50</b>	<b>\$6 11</b>	\$6.20	<b>\$5.27</b>	\$7.30	\$5.8 <i>1</i>	1 5%
c. Federal Assessments & Misc. Ded.         \$0.90         \$0.82         \$0.96         \$0.92         \$0.92         \$0.93         3.1           Total Milk Marketing Costs         \$8.81         \$9.21         \$9.57         \$8.37         \$10.47         \$9.02         2.3           Total Milk Marketing Costs (\$/cwt.)         \$0.51         \$0.60         \$0.52         \$0.48         \$0.59         \$0.51         -0.6           Total Milk Marketing Costs (\$/cowt)         4.0%         3.5%         3.8%         3.4%         4.3%         3.6%           Total Cost (\$/Cow/Month)         \$219.29         \$264.96         \$248.98         \$248.90         \$242.70         \$248.85         13.5           Total Cost (\$/cwt)         \$12.71         \$17.12         \$13.62         \$14.20         \$13.76         \$14.01         10.2           Return on Investment and Management a. Allowance: Return on Investment (\$/cwt.)         \$1.11         \$1.26         \$1.06         \$1.22         \$0.92         \$1.14         2.4           b. Allowance: Return on Management (\$/cwt.)         \$0.44         \$0.86         \$0.83         \$0.82         \$0.84         \$0.83         88.6           Total Costs and Allowances (\$/cwt)         \$14.26         \$19.24         \$15.51         \$16.24         \$15.52								
Total Milk Marketing Costs         \$8.81         \$9.21         \$9.57         \$8.37         \$10.47         \$9.02         2.3           Total Milk Marketing Costs (\$\(\text{fotal costs}\))         \$0.51         \$0.60         \$0.52         \$0.48         \$0.59         \$0.51         -0.6           Total Milk Marketing Costs (\$\(\text{fotal costs}\))         4.0%         3.5%         3.8%         3.4%         4.3%         3.6%           Total Cost (\$\(\text{Cow/Month}\))         \$219.29         \$264.96         \$248.98         \$248.90         \$242.70         \$248.85         13.5           Total Cost (\$\(\text{Cow/Month}\))         \$12.71         \$17.12         \$13.62         \$14.20         \$13.76         \$14.01         10.2           Return on Investment and Management               \$12.71         \$17.12         \$13.62         \$14.20         \$13.76         \$1.401         10.2           Return on Investment (\$\(\text{Cowt}\))         \$1.11         \$1.26         \$1.06         \$1.22         \$0.92         \$1.14         2.4           b. Allowance: Return on Management (\$\(\text{Cowt}\))         \$0.44         \$0.86         \$0.83         \$0.82         \$0.84         \$0.83         88.6           Total Costs and Allowances (\$\(\text{Cow}\))         \$1.2								
Total Milk Marketing Costs (\$/cwt.)         \$0.51         \$0.60         \$0.52         \$0.48         \$0.59         \$0.51         -0.6           Total Milk Marketing Costs (% of total costs)         4.0%         3.5%         3.8%         3.4%         4.3%         3.6%           Total Cost (\$/Cow/Month)         \$219.29         \$264.96         \$248.98         \$248.90         \$242.70         \$248.85         13.5           Total Cost (\$/Cowt)         \$12.71         \$17.12         \$13.62         \$14.20         \$13.76         \$14.01         10.2           Return on Investment and Management         a. Allowance: Return on Investment (\$/cwt.)         \$1.11         \$1.26         \$1.06         \$1.22         \$0.92         \$1.14         2.4           b. Allowance: Return on Management (\$/cwt.)         \$0.44         \$0.86         \$0.83         \$0.82         \$0.84         \$0.83         88.6           Total Costs and Allowances (\$/cwt)         \$14.26         \$19.24         \$15.51         \$16.24         \$15.52         \$15.98         12.1           Milk Production Data         a. Milk Sold/Total Cow/Month/ (cwt.)         17.26         15.48         18.28         17.52         17.64         17.76         2.9           b. Lbs Milk Sold/milk cow/day         66.62         58.09								
Total Milk Marketing Costs (% of total costs)         4.0%         3.5%         3.8%         3.4%         4.3%         3.6%           Total Cost (\$/Cow/Month)         \$219.29         \$264.96         \$248.98         \$248.90         \$242.70         \$248.85         13.5           Total Cost (\$/cwt)         \$12.71         \$17.12         \$13.62         \$14.20         \$13.76         \$14.01         10.2           Return on Investment and Management         a. Allowance: Return on Investment (\$/cwt.)         \$1.11         \$1.26         \$1.06         \$1.22         \$0.92         \$1.14         2.4           b. Allowance: Return on Management (\$/cwt.)         \$0.44         \$0.86         \$0.83         \$0.82         \$0.84         \$0.83         88.6           Total Costs and Allowances (\$/cwt)         \$14.26         \$19.24         \$15.51         \$16.24         \$15.52         \$15.98         12.1           Milk Production Data         17.26         15.48         18.28         17.52         17.64         17.76         2.9           b. Lbs Milk Sold/milk cow/day         66.62         58.09         69.17         66.91         66.71         67.50         1.3           Related Data         1. Avg Number of Cows per Herd         1,072         311         899         1,	_							
Total Cost (\$/Cow/Month)         \$219.29         \$264.96         \$248.98         \$248.90         \$242.70         \$248.85         13.5           Total Cost (\$/cwt)         \$12.71         \$17.12         \$13.62         \$14.20         \$13.76         \$14.01         10.2           Return on Investment and Management         \$1.11         \$1.26         \$1.06         \$1.22         \$0.92         \$1.14         2.4           b. Allowance: Return on Management (\$/cwt.)         \$0.44         \$0.86         \$0.83         \$0.82         \$0.84         \$0.83         88.6           Total Costs and Allowances (\$/cwt)         \$14.26         \$19.24         \$15.51         \$16.24         \$15.52         \$15.98         12.1           Milk Production Data         a. Milk Sold/Total Cow/Month/ (cwt.)         17.26         15.48         18.28         17.52         17.64         17.76         2.9           b. Lbs Milk Sold/milk cow/day         66.62         58.09         69.17         66.91         66.71         67.50         1.3           Related Data         I. Avg Number of Cows per Herd         1,072         311         899         1,673         1,069         1,176         9.7           m. Average Total Investment per Cow         \$2,805         \$2,628         \$2,695         \$3,0								-0.0 /0
Total Cost (\$/cwt)         \$12.71         \$17.12         \$13.62         \$14.20         \$13.76         \$14.01         10.2           Return on Investment and Management         a. Allowance: Return on Investment (\$/cwt.)         \$1.11         \$1.26         \$1.06         \$1.22         \$0.92         \$1.14         2.4           b. Allowance: Return on Management (\$/cwt.)         \$0.44         \$0.86         \$0.83         \$0.82         \$0.84         \$0.83         88.6           Total Costs and Allowances (\$/cwt)         \$14.26         \$19.24         \$15.51         \$16.24         \$15.52         \$15.98         12.1           Milk Production Data             a. Milk Sold/Total Cow/Month/ (cwt.)         17.26         15.48         18.28         17.52         17.64         17.76         2.9           b. Lbs Milk Sold/milk cow/day         66.62         58.09         69.17         66.91         66.71         67.50         1.3           Related Data         I. Avg Number of Cows per Herd         1,072         311         899         1,673         1,069         1,176         9.7           m. Average Total Investment per Cow         \$2,805         \$2,628         \$2,695         \$3,059         \$2,212         \$2,841         1.3								40 50/
Return on Investment and Management       a. Allowance: Return on Investment (\$/cwt.)       \$1.11       \$1.26       \$1.06       \$1.22       \$0.92       \$1.14       2.4         b. Allowance: Return on Management (\$/cwt.)       \$0.44       \$0.86       \$0.83       \$0.82       \$0.84       \$0.83       88.6         Total Costs and Allowances (\$/cwt)       \$14.26       \$19.24       \$15.51       \$16.24       \$15.52       \$15.98       12.1         Milk Production Data             a. Milk Sold/Total Cow/Month/ (cwt.)       17.26       15.48       18.28       17.52       17.64       17.76       2.9         b. Lbs Milk Sold/milk cow/day       66.62       58.09       69.17       66.91       66.71       67.50       1.3         Related Data             I. Avg Number of Cows per Herd       1,072       311       899       1,673       1,069       1,176       9.7         m. Average Total Investment per Cow       \$2,805       \$2,628       \$2,695       \$3,059       \$2,212       \$2,841       1.3								
a. Allowance: Return on Investment (\$/cwt.) \$1.11 \$1.26 \$1.06 \$1.22 \$0.92 \$1.14 2.4   b. Allowance: Return on Management (\$/cwt.) \$0.44 \$0.86 \$0.83 \$0.82 \$0.84 \$0.83 88.6    Total Costs and Allowances (\$/cwt) \$14.26 \$19.24 \$15.51 \$16.24 \$15.52 \$15.98 12.1    Milk Production Data a. Milk Sold/Total Cow/Month/ (cwt.) 17.26 15.48 18.28 17.52 17.64 17.76 2.9   b. Lbs Milk Sold/milk cow/day 66.62 58.09 69.17 66.91 66.71 67.50 1.3    Related Data	· · · · · · · · · · · · · · · · · · ·	\$12.71	\$17.12	\$13.62	\$14.20	\$13.76	\$14.01	10.2%
b. Allowance: Return on Management (\$/cwt.) \$0.44 \$0.86 \$0.83 \$0.82 \$0.84 \$0.83 88.6  Total Costs and Allowances (\$/cwt) \$14.26 \$19.24 \$15.51 \$16.24 \$15.52 \$15.98 12.1  Milk Production Data a. Milk Sold/Total Cow/Month/ (cwt.) 17.26 15.48 18.28 17.52 17.64 17.76 2.9 b. Lbs Milk Sold/milk cow/day 66.62 58.09 69.17 66.91 66.71 67.50 1.3  Related Data I. Avg Number of Cows per Herd 1,072 311 899 1,673 1,069 1,176 9.7 m. Average Total Investment per Cow \$2,805 \$2,628 \$2,695 \$3,059 \$2,212 \$2,841 1.3		<b>A.</b>	<b>M4</b> 00	<b>M4</b> 00	<b>M4.00</b>	<b>#0.00</b>	<b>M4.4</b> 4	0 401
Total Costs and Allowances (\$/cwt)         \$14.26         \$19.24         \$15.51         \$16.24         \$15.52         \$15.98         12.1           Milk Production Data         a. Milk Sold/Total Cow/Month/ (cwt.)         17.26         15.48         18.28         17.52         17.64         17.76         2.9           b. Lbs Milk Sold/milk cow/day         66.62         58.09         69.17         66.91         66.71         67.50         1.3           Related Data         I. Avg Number of Cows per Herd         1,072         311         899         1,673         1,069         1,176         9.7           m. Average Total Investment per Cow         \$2,805         \$2,628         \$2,695         \$3,059         \$2,212         \$2,841         1.3	· · · · · · · · · · · · · · · · · · ·							2.4%
Milk Production Data       17.26       15.48       18.28       17.52       17.64       17.76       2.9         a. Milk Sold/Total Cow/Month/ (cwt.)       17.26       15.48       18.28       17.52       17.64       17.76       2.9         b. Lbs Milk Sold/milk cow/day       66.62       58.09       69.17       66.91       66.71       67.50       1.3         Related Data         I. Avg Number of Cows per Herd       1,072       311       899       1,673       1,069       1,176       9.7         m. Average Total Investment per Cow       \$2,805       \$2,628       \$2,695       \$3,059       \$2,212       \$2,841       1.3								88.6%
a. Milk Sold/Total Cow/Month/ (cwt.)       17.26       15.48       18.28       17.52       17.64       17.76       2.9         b. Lbs Milk Sold/milk cow/day       66.62       58.09       69.17       66.91       66.71       67.50       1.3         Related Data         I. Avg Number of Cows per Herd       1,072       311       899       1,673       1,069       1,176       9.7         m. Average Total Investment per Cow       \$2,805       \$2,628       \$2,695       \$3,059       \$2,212       \$2,841       1.3		\$14.26	\$19.24	\$15.51	\$16.24	\$15.52	\$15.98	12.1%
b. Lbs Milk Sold/milk cow/day       66.62       58.09       69.17       66.91       66.71       67.50       1.3         Related Data       I. Avg Number of Cows per Herd       1,072       311       899       1,673       1,069       1,176       9.7         m. Average Total Investment per Cow       \$2,805       \$2,628       \$2,695       \$3,059       \$2,212       \$2,841       1.3								
Related Data         1. Avg Number of Cows per Herd         1,072         311         899         1,673         1,069         1,176         9.7           m. Average Total Investment per Cow         \$2,805         \$2,628         \$2,695         \$3,059         \$2,212         \$2,841         1.3	` '							2.9%
I. Avg Number of Cows per Herd       1,072       311       899       1,673       1,069       1,176       9.7         m. Average Total Investment per Cow       \$2,805       \$2,628       \$2,695       \$3,059       \$2,212       \$2,841       1.3		66.62	58.09	69.17	66.91	66.71	67.50	1.3%
m. Average Total Investment per Cow \$2,805 \$2,628 \$2,695 \$3,059 \$2,212 \$2,841 1.3	Related Data							
	I. Avg Number of Cows per Herd	1,072	311		1,673	1,069	1,176	9.7%
		\$2,805	\$2,628	\$2,695	\$3,059	\$2,212	\$2,841	1.3%
1 - 1.070  01.0270  0.2070  100.0070	Milk Volume Percentages		2.70%	37.49%	51.52%	8.29%	100.00%	