2008         Average         Coasts         Valley         Valley         Caliform         Average         Change           Pred Costs         5         7         157         157         157         157           Dry Roughage         \$37.92         \$59.94         \$42.87         \$54.46         \$64.70         65.97           b. Wet Roughage         \$25.57         \$11.45         \$33.487         \$34.86         \$36.86         \$37.98         \$19.76           c. Concentrates         \$50.67         \$51.90         \$57.63         \$86.65         \$57.77         \$57.98         \$80.76         \$52.622         \$17.72         \$17.92         \$17.14         \$17.692         \$25.99         \$26.82         \$59.78         \$59.86         \$59.87         \$59.87         \$59.87         \$59.87         \$59.87         \$77.98         \$59.87         \$77.98         \$59.87         \$59.87         \$77.98         \$59.87         \$77.98         \$59.87         \$77.98         \$59.87         \$77.98         \$59.87         \$59.87         \$77.98         \$59.87         \$77.98         \$78.98         \$78.98         \$78.98         \$78.98         \$78.98         \$78.98         \$78.98         \$78.98         \$78.99         \$78.99         \$78.99         \$78.99	All costs: per cow per month, unless noted	2007	North	North	South	Southern	2008	Percent
Number of Herds         166         15         72         63         7         157           Fodd Costs         3. DY Roughage         \$37,92         \$59,94         \$42,87         \$48,64         \$64,70         \$44,810         \$26,87           b. Viet Feed & We Roughage         \$22,57         \$11,45         \$34,427         \$34,427         \$34,427         \$34,427         \$34,427         \$34,427         \$34,428         \$18,64         \$36,67         \$86,63         \$7,731         \$77,989         \$17,799         \$17,719         \$17,72         \$17,72         \$17,792         \$17,792         \$17,792         \$17,792         \$27,87         \$36,00         \$37,37         \$37,98         \$17,772         \$17,992         \$37,998         \$17,772         \$17,992         \$37,998         \$17,772         \$17,992         \$37,998         \$37,84         \$32,939         \$44,444         \$1,792         \$37,998         \$39,898         \$39,898         \$39,898         \$39,898         \$39,898         \$39,898         \$39,898         \$39,898         \$39,898         \$39,898         \$39,898         \$34,44         \$1,447         \$1,458         \$11,498         \$1,148         \$1,148         \$1,148         \$1,148         \$1,148         \$1,148         \$1,148         \$1,448         \$1,448 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>								
a. Dr Noughage         S37.92         S59.54         S42.87         S48.64         S64.70         S48.10         S48.26         Z64.70         S48.10         S88.62         S87.76         S80.64         S81.84         SS4.87         S54.87         S54.87         S54.87         S54.87         S54.87         S54.85         S77.85         S80.78         S88.64         24.88           c. Concentrates         S90.70         S26.82         S14.84         S00.00         S51.37         S77.84         S77.83         S87.78         S80.81         S98.82         S77.84         S77.82         S77.94         S77.82         S77.94         S77.82         S77.94         S77.82         S77.94         S77.84         S77.84         S77.83         S77.17         S77.30         S77.82         S77.94         S77.84         S77.84         S77.84         S78.82         S78.95         S78.83         S78.82         S78.95         S78.83         S78.84         S78.145         S78.84         S78.84         S78.84         S78.84         S78.84         S78.84         S78.84         S78.85         S78.84         S78.84	Number of Herds				-			
b. Wei Freed & Wei Roughage \$25.57 \$11.45 \$34.28 \$18.64 \$32.63 \$7.58 c. Concentrates \$6.67 \$1.99 \$7.63 \$8.63 \$7.31 \$7.96 \$19.70 c. Concentrates \$5.667 \$1.99 \$7.63 \$8.63 \$7.31 \$7.96 \$19.70 Total Feed Costs (\$6.000 \$1.37 \$7.28 \$17.3.2 \$17.3.2 \$17.3.2 \$17.3.4 \$17.41 \$17.692 \$25.98 Total Feed Costs (\$6.000 \$1.37 \$7.28 \$17.3.2 \$17.5.0 \$1.5.7 \$1.5.7 \$1.5.7 \$1.5.7 \$1.5.7 \$1.5.7 \$1.5.7 \$1.5.7 \$1.5.8 \$1.5.7 \$1.6.1 \$2.9.9 \$2.8.8 \$1.5.7 \$1.5.7 \$1.5.7 \$1.5.8 \$1.5.7 \$1.6.1 \$2.9.9 \$2.9.48 \$1.5.7 \$1.5.7 \$1.1.8 \$1.5.0 \$1.7.4 \$1.68 \$1.68 \$1.68 \$1.68 \$1.1.8 \$1.1.49 \$1.1	Feed Costs							
C. Concentrates         See 61         S01.00         See 2         S87.78         S80.76         S88.68         24.87           d. Minorals & Supplements         S079         S26.92         S14.44         S0.00         S1.73.72         S177.73         S177.73         S177.73         S177.73         S177.73.72         S177.73         S177.73         S177.73         S177.73         S177.74         S12.26         S9.66         S9.61         S9.62         S181.70         S177.84         S12.26         S9.64         S9.61         S9.65         S9.66         S9.61         S9.65         S9.66         S9.61         S9.65         S9.66         S9.61         S9.65         S9.66         S9.61         S9.62         S2.87         S9.66         S9.61         S9.62         S9.66         S9.61         S9.62         S9.66         S9.61         S9.62         S9.66         S9.61         S9.62         S9.66         S9.61         S9.66         S9.61         S9.66         S9.66         S9.61         S9.66         S9.61         S9.67         S9.66         S9.61         S9.67         S9.66         S9.61         S9.68         S9.61         S9.68         S9.61         S9.68         S9.61         S9.68         S9.61         S9.68         S9.66         S9.6		\$37.92	\$59.54	\$42.87	\$48.64			
d. Minerais & Supplements         \$6.67         \$1.99         \$7.63         \$8.63         \$7.31         \$7.31         \$7.31         \$7.31         \$7.31         \$7.31         \$7.31         \$7.28         \$7.24         \$7.24         \$7.28         \$7.38         \$7	b. Wet Feed & Wet Roughage	\$25.57	\$11.45	\$34.87	\$34.28	\$18.64	\$32.63	27.6%
e. Pasture         50.79         \$26.82         \$1.84         \$0.00         \$1.73         72.84           Total Feed Costs (\$/cwt.)         \$7.64         \$12.84         \$9.03         \$9.06 <td< td=""><td>c. Concentrates</td><td>\$69.61</td><td>\$91.80</td><td>\$86.52</td><td>\$87.78</td><td>\$80.76</td><td>\$86.84</td><td>24.8%</td></td<>	c. Concentrates	\$69.61	\$91.80	\$86.52	\$87.78	\$80.76	\$86.84	24.8%
Total Feed Costs         \$140.55         \$191.70         \$173.72         \$179.32         \$171.41         \$179.92         \$29.97           Total Feed Costs (% of total Cost)         \$76.43         \$12.64         \$96.3         \$9.96         \$59.4%         \$59.1%         \$59.6%         \$59.4%         \$59.1%         \$59.6%         \$59.4%         \$59.1%         \$59.6%         \$59.4%         \$59.1%         \$59.6%         \$59.4%         \$59.1%         \$59.6%         \$59.4%         \$59.1%         \$59.6%         \$59.4%         \$59.1%         \$59.6%         \$59.4%         \$59.1%         \$59.6%         \$59.4%         \$59.4%         \$59.1%         \$59.6%         \$59.4%         \$59.4%         \$59.4%         \$59.4%         \$59.4%         \$59.4%         \$59.4%         \$59.4%         \$59.4%         \$59.4%         \$59.4%         \$59.4%         \$59.4%         \$59.4%         \$59.4%         \$51.61         \$52.92         \$28.42         \$28.48         \$11.4%         \$11.4%         \$41.4%	d. Minerals & Supplements							
Total Feed Costs (\$kovt.)         \$7.44         \$12.84         \$9.83         \$9.83         \$9.86         \$9.84         \$9.85         \$2.87.17         \$5.9.3%         \$5.1.74         \$5.1.64         \$5.1.64         \$5.1.74         \$5.1.64         \$5.1.74         \$5.1.68         \$5.1.64         \$5.0.8%         \$5.7.53         \$5.5.7         \$5.0.66         \$5.7.12         \$5.5.3         \$5.7.66         \$5.9.12         \$5.3.1         4.7.76           10.2%         13.5%         14.4%         14.4%         14.4%         9.9.6         \$2.9.66         \$6.9.66         \$6.9.67         \$6.97         \$6.97         \$6.97         \$6.97         \$6.98         \$6.96         \$6.96         \$6.96         \$6.96         \$6.96 </td <td>e. Pasture</td> <td>\$0.79</td> <td>\$26.92</td> <td>\$1.84</td> <td></td> <td></td> <td></td> <td>72.8%</td>	e. Pasture	\$0.79	\$26.92	\$1.84				72.8%
Total Feed Costs (% ot road Cost)         56.1%         63.8%         59.8%         59.9%         59.9%           Total Hired Labor         \$27.17         \$33.20         \$29.59         \$26.83         \$29.22         \$28.21         3.8%           Total Hired Labor Costs (\$Cort.)         10.9%         11.0%         10.1%         8.9%         10.1%         9.5%           Inder Costs (\$Cort.)         10.9%         11.0%         10.1%         8.9%         343.44         \$41.47         \$14.44         11.4%           Inder Costs (\$Cort.)         \$12.26         \$12.83         \$12.25         \$11.80         \$21.20         \$29.41         \$4.7%         \$4.49         \$9.66         \$7.65         \$9.56         \$5.12         \$5.31         \$4.7%         \$4.49         \$9.66         \$7.65         \$9.56         \$8.19         \$4.7%         \$4.49	Total Feed Costs	\$140.55	\$191.70	\$173.72	\$179.32	\$171.41	\$176.92	25.9%
Total Hired Labor         \$27,17         \$33.20         \$29.59         \$29.21         \$29.21         \$29.21         \$28.21         3.3%           Total Labor Costs (\$/cvt.)         \$15.2         \$2.22         \$1.64         \$1.74         \$1.64         \$1.57         3.3%           Total Labor Costs (\$/cvt.)         \$1.0%         \$11.0%         \$1.0%         \$1.0%         \$1.64         \$1.67         \$3.72           Herd Replacement         \$22.428         \$30.84         \$39.39         \$43.44         \$41.74         \$41.46         \$1.4%           Total Herd Replacement Costs (\$/cvt.)         \$51.35         \$1.21         \$1.50         \$1.74         \$1.66         \$1.64.20         \$29.48         \$21.40         \$22.428         \$3.60         \$27.74         \$3.66         \$5.12         \$25.51         \$2.65         \$2.74         \$3.66         \$5.12         \$5.57         \$5.66         \$5.51         \$5.73         \$5.69         \$5.69         \$5.69         \$6.69         \$6.76         \$5.95         \$5.74         \$5.69         \$5.69         \$6.69         \$6.61.52         \$2.76         \$3.68         \$3.74         \$3.88         \$3.74         \$3.88         \$3.74         \$3.88         \$3.74         \$3.88         \$3.74         \$3.88         \$3.74 </td <td>Total Feed Costs (\$/cwt.)</td> <td>\$7.84</td> <td>\$12.84</td> <td>\$9.63</td> <td>\$9.86</td> <td>\$9.61</td> <td>\$9.82</td> <td>25.3%</td>	Total Feed Costs (\$/cwt.)	\$7.84	\$12.84	\$9.63	\$9.86	\$9.61	\$9.82	25.3%
Total Libro Costs (§/cwt.)         \$1.52         \$2.22         \$1.64         \$1.47         \$1.64         \$1.47         \$1.65         \$1.57         \$3.3%           Herd Replacement         \$37.24         \$30.84         \$39.39         \$43.44         \$41.74         \$41.48         \$11.4%           Less: Call. Income (\$cow/month)         \$12.26         \$12.23         \$11.80         \$11.20         \$29.94         \$22.04         \$21.48         \$11.80         \$12.00         7.4%           Total Replacement Costs (\$cowl.)         \$1.35         \$1.21         \$1.50         \$1.74         \$1.68         \$1.64         \$29.94         \$22.04         \$21.48         \$1.61         \$20.94         \$22.04         \$21.49         \$21.44         \$31.61         \$20.94         \$21.40         \$21.44         \$1.44         \$4.49         \$41.49         \$41.49         \$41.44         \$49.95         \$21.74         \$31.61         \$20.95         \$21.61         \$20.95         \$21.47         \$33.61         \$21.47         \$31.61         \$21.44         \$31.61         \$21.44         \$31.61         \$21.44         \$31.61         \$21.44         \$31.61         \$21.44         \$31.61         \$21.44         \$31.61         \$21.44         \$31.61         \$21.44         \$31.61         \$21.44 <td>Total Feed Costs (% of total Cost)</td> <td>56.1%</td> <td>63.6%</td> <td>59.6%</td> <td>59.4%</td> <td>59.1%</td> <td>59.6%</td> <td></td>	Total Feed Costs (% of total Cost)	56.1%	63.6%	59.6%	59.4%	59.1%	59.6%	
Total Labor Costs (Kot rotal cost)         10.9%         11.0%         10.1%         8.9%         10.1%         9.5%           Herd Replacement         \$37.24         \$53.08         \$34.344         \$51.44         \$11.448 <td>Total Hired Labor</td> <td>\$27.17</td> <td>\$33.20</td> <td>\$29.59</td> <td>\$26.83</td> <td>\$29.22</td> <td>\$28.21</td> <td>3.8%</td>	Total Hired Labor	\$27.17	\$33.20	\$29.59	\$26.83	\$29.22	\$28.21	3.8%
Herd Replacement         \$37.24         \$30.30         \$43.44         \$41.74         \$41.46         11.4%           Less: Call. Income (\$icow/month)         \$12.86         \$12.82         \$12.82         \$11.82         \$11.82         \$11.80         \$12.00         7.44           Total Replacement Costs (\$icwt.)         \$1.35         \$1.21         \$1.56         \$1.74         \$1.68         \$1.44%         \$2.8.48         \$1.44%         \$2.8.48         \$2.1.4%           Total Replacement Costs (\$icwt.)         \$1.7%         10.2%         13.5%         \$1.4.4%         \$2.8.48         \$1.64         \$2.0.9%           Operating Costs         a. Utilities         \$5.06         \$7.53         \$5.57         \$5.06         \$5.59         \$5.89         \$2.20%           a. Usities         \$5.70         \$5.66         \$5.51         \$5.59         \$5.69         \$2.0%           a. Usities         \$5.74         \$7.10         \$4.99         \$7.37         \$6.67         \$5.59         \$5.69         \$2.0%           c. Vaterinary & Medicine         \$1.39         \$2.77         \$1.68         \$2.56         \$1.33         \$2.48         \$1.48         \$3.33         \$3.63         \$3.32         \$2.48         \$1.64         \$4.92           g. Be	Total Hired Labor Costs (\$/cwt.)	\$1.52	\$2.22	\$1.64	\$1.47	\$1.64	\$1.57	3.3%
Less: Calt, Income (\$cow/month)         \$12.65         \$12.83         \$11.25         \$11.80         \$11.20         >74.4%           Total Replacement Costs (\$cowt.)         \$1.35         \$1.21         \$1.50         \$1.74         \$1.64         \$29.48         21.4%           Total Replacement Costs (\$cowt.)         \$1.35         \$1.21         \$1.50         \$1.74         \$1.68         \$29.48         21.4%           Operating Costs	Total Labor Costs (%of total cost)	10.9%	11.0%	10.1%	8.9%	10.1%	9.5%	
Total Herd Replacement         \$24.28         \$18.01         \$27.14         \$31.61         \$29.94         \$29.48         21.4%           Total Replacement Costs (\$/cott total cost)         9.7%         10.2%         13.5%         14.4%         \$1.68         \$1.74         \$1.68         \$1.74         \$1.68         \$1.74         \$1.68         \$1.74         \$1.68         \$1.74         \$1.68         \$1.74         \$1.68         \$1.74         \$1.68         \$1.74         \$1.68         \$1.74         \$1.68         \$1.74         \$1.68         \$1.74         \$1.68         \$1.74         \$1.68         \$1.75         \$1.75         \$5.67         \$5.69         \$5.69         \$6.69         \$6.69         \$6.69         \$6.69         \$6.69         \$6.68         \$6.75         \$1.77         \$1.71         \$1.68         \$2.26         \$1.35         \$1.22         \$2.48         \$1.46         \$4.49         \$1.29         \$2.48         \$1.46         \$5.44         \$1.59         \$2.76         \$1.35         \$3.22         \$2.22%         \$1.68         \$2.66         \$1.93         \$2.76         \$3.35         \$3.22         \$2.248         \$1.46         \$4.49         \$4.33         \$3.35         \$3.22         \$2.48         \$1.46         \$4.49         \$4.15.2%         \$1.80 </td <td>Herd Replacement</td> <td>\$37.24</td> <td>\$30.84</td> <td>\$39.39</td> <td>\$43.44</td> <td>\$41.74</td> <td>\$41.48</td> <td>11.4%</td>	Herd Replacement	\$37.24	\$30.84	\$39.39	\$43.44	\$41.74	\$41.48	11.4%
Total Replacement Costs (\$/cwt.)         \$1.35         \$1.21         \$1.50         \$1.74         \$1.68         \$1.64         20.8%           Total Replacement Costs (\$/cot total cost)         9.7%         10.2%         13.5%         14.4%         14.4%         9.9%           a. Utilities         \$5.06         \$5.57         \$5.66         \$5.12         \$5.31         4.7%           b. Supplies         \$8.83         \$9.05         \$8.94         \$9.66         \$5.66         \$5.95         \$8.1%           c. Veterinary & Medicine         \$7.10         \$4.99         \$7.37         \$6.69         \$5.94         \$7.71         \$6.84         \$3.74         \$3.88         \$8.74         \$3.88         \$8.74         \$3.88         \$8.74         \$3.88         \$8.74         \$3.88         \$8.64         \$5.24         \$7.71         \$5.18         \$2.24         \$1.80         \$2.16         \$2.26         \$1.93         \$2.16         \$2.24         \$1.80         \$2.00         \$1.45         \$3.25           g. Bedding & Manure Haul         \$1.39         \$2.72         \$5.135         \$1.32         \$2.20         \$1.46         \$3.24         \$1.76         \$1.68         \$2.56         \$4.02         \$3.45         \$3.24         \$7.78         \$1.69 <t< td=""><td>Less: Calf. Income (\$/cow/month)</td><td>\$12.96</td><td>\$12.83</td><td>\$12.25</td><td>\$11.82</td><td>\$11.80</td><td>\$12.00</td><td>-7.4%</td></t<>	Less: Calf. Income (\$/cow/month)	\$12.96	\$12.83	\$12.25	\$11.82	\$11.80	\$12.00	-7.4%
Total Replacement Costs (%of total cost)         9.7%         10.2%         13.5%         14.4%         14.4%         9.9%           Operating Costs         \$5.08         \$7.53         \$5.57         \$5.06         \$5.12         \$5.31         4.7%           b. Supplies         \$8.83         \$9.05         \$9.94         \$9.06         \$7.65         \$9.55         8.1%           c. Veterinary & Medicine         \$7.10         \$4.99         \$7.37         \$6.97         \$5.66         \$6.84         12.2%           d. Outside Services         \$5.59         \$2.71         \$4.06         \$3.85         \$3.74         \$3.89         8.64           f. Miscellaneous         \$1.77         \$1.15         \$1.86         \$2.26         \$1.133         \$2.16         \$1.33         \$3.15         \$3.32         \$2.44         \$1.46         \$4.99           f. Hierset Expense         \$2.38         \$0.67         \$0.08         \$1.80         \$2.00         \$1.45         >39.275         \$1.35         \$1.32         \$2.44         \$1.45         >49.49         \$4.38         \$3.35         \$3.33         \$3.60.2         \$5.55         \$3.54         >31.76         \$3.13%         \$1.65         \$3.14         \$3.14         \$3.14         \$3.13%         \$3.	Total Herd Replacement	\$24.28	\$18.01	\$27.14	\$31.61	\$29.94	\$29.48	21.4%
Total Replacement Costs (%of total cost)         9.7%         10.2%         13.5%         14.4%         14.4%         9.9%           Operating Costs         \$5.08         \$7.53         \$5.57         \$5.06         \$5.12         \$5.31         4.7%           b. Supplies         \$8.83         \$9.05         \$9.94         \$9.06         \$7.65         \$9.55         8.1%           c. Veterinary & Medicine         \$7.10         \$4.99         \$7.37         \$6.97         \$5.66         \$6.84         12.2%           d. Outside Services         \$5.59         \$2.71         \$4.06         \$3.85         \$3.74         \$3.89         8.64           f. Miscellaneous         \$1.77         \$1.15         \$1.86         \$2.26         \$1.133         \$2.16         \$1.33         \$3.15         \$3.32         \$2.44         \$1.46         \$4.99           f. Hierset Expense         \$2.38         \$0.67         \$0.08         \$1.80         \$2.00         \$1.45         >39.275         \$1.35         \$1.32         \$2.44         \$1.45         >49.49         \$4.38         \$3.35         \$3.33         \$3.60.2         \$5.55         \$3.54         >31.76         \$3.13%         \$1.65         \$3.14         \$3.14         \$3.14         \$3.13%         \$3.	Total Replacement Costs (\$/cwt.)	\$1.35	\$1.21	\$1.50	\$1.74	\$1.68	\$1.64	20.8%
a. Utilities       \$5.08       \$7.53       \$5.75       \$5.06       \$5.12       \$5.31       4.77         b. Supplies       \$8.83       \$9.05       \$9.84       \$9.66       \$7.65       \$9.55       8.1%         c. Veterinary & Medicine       \$7.10       \$4.09       \$7.37       \$6.97       \$5.69       \$5.69       \$5.69       \$6.97         d. Outside Services       \$3.55       \$2.71       \$4.08       \$3.85       \$3.74       \$3.89       8.5%         e. Repairs & Maintenance       \$5.94       \$7.18       \$6.80       \$6.97       \$6.08       \$6.48       \$5.24         g. Bedding & Manure Haul       \$1.39       \$2.75       \$1.35       \$1.32       \$2.48       \$1.46       \$4.38         h. Fuel & Oli       \$2.78       \$4.38       \$3.35       \$3.22       \$3.13       \$3.56.23       \$3.52       \$3.14       \$5.92       \$6.68       \$3.35       \$3.22       \$3.31       \$3.56.23       \$5.76       \$5.55       \$5.22       \$6.56       \$3.33       \$6.02       3.5%       \$5.77       \$5.65       \$4.02       \$5.55       \$3.54       \$2.77       \$3.68       \$1.80       \$1.78       \$3.60       \$3.60       \$3.61       \$3.75       \$5.55       \$3.54       \$				<u>13.5</u> %	14.4%	14.4%	<u>9.9</u> %	
b. Supplies       \$8.83       \$9.05       \$9.84       \$9.66       \$7.65       \$5.59       \$6.96       2.0%         c. Veterinary & Medicine       \$7.10       \$4.99       \$7.37       \$6.97       \$5.69       \$6.08       2.0%         d. Outside Services       \$3.59       \$2.71       \$4.08       \$3.85       \$3.74       \$3.89       8.5%         e. Repairs & Maintenance       \$5.94       \$7.18       \$6.80       \$6.97       \$5.08       \$5.84       \$15.2%         g. Bedding & Manure Haul       \$1.39       \$2.75       \$1.35       \$1.32       \$2.48       \$1.46       \$4.94         i. Interest Expense       \$2.38       \$0.67       \$0.88       \$1.80       \$2.00       \$1.45       -39.2%         j. R E Lease Expense       \$2.82       \$1.56       \$2.52       \$4.02       \$5.55       \$3.34       \$2.77       \$3.33       \$5.02       \$5.68       \$3.33       \$6.62       \$5.55       \$3.54       \$2.77%       \$3.28       \$1.76       \$2.82       \$1.76       \$2.82       \$2.44       \$1.80       \$1.74       \$1.78       \$1.76       \$6.97       \$5.16       \$2.37       \$2.72       \$2.22       \$2.64       \$2.99       \$2.72       \$2.22       \$2.64       \$2.99	Operating Costs							
b. Supplies       \$8.83       \$9.05       \$9.84       \$9.66       \$7.65       \$5.59       \$6.96       2.0%         c. Veterinary & Medicine       \$7.10       \$4.99       \$7.37       \$6.97       \$5.69       \$6.08       2.0%         d. Outside Services       \$3.59       \$2.71       \$4.08       \$3.85       \$3.74       \$3.89       8.5%         e. Repairs & Maintenance       \$5.94       \$7.18       \$6.80       \$6.97       \$5.08       \$5.84       \$15.2%         g. Bedding & Manure Haul       \$1.39       \$2.75       \$1.35       \$1.32       \$2.48       \$1.46       \$4.94         i. Interest Expense       \$2.38       \$0.67       \$0.88       \$1.80       \$2.00       \$1.45       -39.2%         j. R E Lease Expense       \$2.82       \$1.56       \$2.52       \$4.02       \$5.55       \$3.34       \$2.77       \$3.33       \$5.02       \$5.68       \$3.33       \$6.62       \$5.55       \$3.54       \$2.77%       \$3.28       \$1.76       \$2.82       \$1.76       \$2.82       \$2.44       \$1.80       \$1.74       \$1.78       \$1.76       \$6.97       \$5.16       \$2.37       \$2.72       \$2.22       \$2.64       \$2.99       \$2.72       \$2.22       \$2.64       \$2.99		\$5.08	\$7.53	\$5.57	\$5.06	\$5.12	\$5.31	4.7%
d. Outside Services       \$3.59       \$2.71       \$4.08       \$3.85       \$3.74       \$3.89       8.8%         e. Repairs & Maintenance       \$5.94       \$7.18       \$6.08       \$6.97       \$6.08       \$6.84       15.2%         f. Miscellaneous       \$1.77       \$1.71       \$1.68       \$2.56       \$1.93       \$2.16       \$2.2%         g. Bedding & Manure Haul       \$1.39       \$2.75       \$1.35       \$1.32       \$2.48       \$1.46       \$4.4%         h. Fuel & Oil       \$2.28       \$3.06       \$0.88       \$1.80       \$2.00       \$1.45       \$3.92         i. Interest Expense       \$2.28       \$1.56       \$2.56       \$4.02       \$5.55       \$3.54       \$2.7%         k. Depreciation       \$5.82       \$4.78       \$5.92       \$6.68       \$3.33       \$6.02       3.69         Total Operating Costs (\$/cwt.)       \$2.74       \$3.28       \$2.99       \$2.72       \$2.92       6.49         a. Hauling       \$5.90       \$6.69       \$6.71       \$6.13       \$7.62       \$6.48       9.8%         b. State Assessments       \$1.02.4       \$2.31       \$2.32       \$2.36       \$2.39       \$2.37       \$2.5%         Total Milk Marketing Costs (	b. Supplies					\$7.65		
e. Repairs & Maintenance       \$5.94       \$7.18       \$6.08       \$6.97       \$6.08       \$6.84       15.2%         f. Miscellaneous       \$1.17       \$1.17       \$1.68       \$2.56       \$1.93       \$2.16       \$2.24         g. Bedding & Manure Haul       \$1.39       \$2.75       \$1.35       \$3.32       \$2.48       \$1.46       5.4%         h. Fuel & Oli       \$2.78       \$4.38       \$3.35       \$3.92       \$3.13       \$3.66       \$3.9%         i. Interest Expense       \$2.28       \$0.67       \$0.88       \$1.80       \$2.00       \$1.45       -39.2%         k. Depreciation       \$5.82       \$4.78       \$5.92       \$6.58       \$3.33       \$6.02       3.6%         Total Operating Costs       \$49.20       \$48.96       \$51.18       \$54.45       \$48.47       \$52.61       6.9%         Total Operating Costs (%of total costs)       19.7%       16.2%       17.5%       18.0%       16.7%       17.7%         Milk Marketing Costs (%of total costs)       \$9.94       \$0.72       \$0.92       \$1.01       \$0.93       \$2.92       2.4%         b. State Assessments       \$2.31       \$0.32       \$30.16       \$0.52       \$0.50       \$0.52       \$0.61       \$0	c. Veterinary & Medicine							
f. Miscellaneous       \$1.77       \$1.71       \$1.68       \$2.26       \$1.93       \$2.16       22.24         g. Bedding & Manure Haul       \$1.39       \$2.75       \$1.35       \$1.32       \$2.48       \$1.46       5.4%         h. Fuel & Oil       \$2.78       \$4.38       \$3.35       \$5.3.9       \$2.31       \$3.66       \$3.9%         i. Interest Expense       \$2.38       \$0.67       \$0.88       \$1.80       \$2.00       \$1.45       -39.2%         j. R E Lease Expense       \$2.22       \$1.56       \$5.56       \$3.33       \$6.02       \$5.74       \$1.76       \$1.64       \$1.74       \$1.76       \$1.64       \$1.80       \$1.74       \$1.76       \$1.69%         Total Operating Costs (\$/cort.)       \$2.74       \$3.28       \$2.84       \$2.99       \$2.72       \$2.92       6.4%         Total Operating Costs (\$/cort.)       \$2.74       \$3.23       \$2.24       \$2.94       \$2.93       \$2.27       \$2.92       6.4%         a. Hauling       \$5.90       \$6.69       \$6.71       \$6.73       \$1.00.4       \$2.33       \$2.23       \$2.23       \$2.23       \$2.23       \$2.37       2.5%       \$2.5%       \$3.01.9       \$3.00.96       \$2.1%       \$2.5%       \$3.01.71<	d. Outside Services	\$3.59	\$2.71	\$4.08	\$3.85	\$3.74	\$3.89	8.5%
g. Bedding & Manure Haul       \$1.39       \$2.75       \$1.35       \$1.22       \$2.48       \$1.46       5.4.48         h. Fuel & Oli       \$2.78       \$4.38       \$3.35       \$3.32       \$3.13       \$3.65       31.3%         i. Interest Expense       \$2.282       \$1.56       \$2.56       \$4.02       \$5.55       \$3.54       25.7%         k. Depreciation       \$5.82       \$4.78       \$5.92       \$6.68       \$3.33       \$6.02       3.5%         Total Operating Costs       \$1.70       \$1.64       \$1.80%       \$1.7%       \$1.78       \$4.84.77       \$52.61       6.9%         Total Operating Costs (%ort)       \$2.74       \$3.28       \$2.84       \$2.99       \$2.72       \$2.92       6.4%         Milk Marketing Costs       19.7%       16.2%       17.5%       18.0%       16.7%       17.7%         Milk Marketing Costs       \$2.31       \$2.23       \$2.38       \$2.36       \$2.39       \$2.37       2.5%         C. Federal Assessments       \$2.31       \$2.23       \$2.38       \$2.36       \$2.99       \$2.17         Total Milk Marketing Costs (%ort.)       \$0.51       \$0.56       \$0.56       \$0.52       \$0.61       \$0.54       6.7% <t< td=""><td>e. Repairs &amp; Maintenance</td><td>\$5.94</td><td>\$7.18</td><td>\$6.80</td><td>\$6.97</td><td>\$6.08</td><td>\$6.84</td><td>15.2%</td></t<>	e. Repairs & Maintenance	\$5.94	\$7.18	\$6.80	\$6.97	\$6.08	\$6.84	15.2%
h. Fuel & Oil       \$2.78       \$4.38       \$3.35       \$3.92       \$3.13       \$3.65       31.3%         i. Interest Expense       \$2.38       \$0.67       \$0.88       \$1.80       \$2.00       \$1.45       -39.2%         j. R E Lease Expense       \$2.28       \$1.66       \$2.56       \$4.02       \$5.55       \$3.64       25.7%         k. Depreciation       \$5.82       \$4.78       \$5.92       \$6.58       \$3.33       \$6.02       3.5%         1. Taxes & Insurance       \$1.70       \$1.64       \$1.80       \$1.74       \$1.78       \$1.76       3.6%         Total Operating Costs       \$49.90       \$44.99       \$55.11       \$54.45       \$48.47       \$52.91       6.6.9%         Total Operating Costs (%of total costs)       19.7%       16.2%       17.5%       18.0%       16.7%       17.7%         Milk Marketing Costs       \$2.31       \$2.32       \$2.36       \$2.39       \$2.37       2.5%         c. Federal Assessments & Misc. Ded.       \$0.94       \$0.72       \$0.92       \$1.01       \$0.93       \$0.96       2.1%         Total Milk Marketing Costs (\$/cwt.)       \$0.51       \$0.65       \$0.62       \$0.61       \$0.54       6.7%         Total Milk Marketi	f. Miscellaneous	\$1.77	\$1.71	\$1.68	\$2.56	\$1.93	\$2.16	22.2%
i. Interest Expense       \$2.38       \$0.67       \$0.88       \$1.80       \$2.00       \$1.45       -39.2%         j. R E Lease Expense       \$2.82       \$1.56       \$2.55       \$3.54       25.75         k. Depreciation       \$5.82       \$4.78       \$5.92       \$6.65       \$3.33       \$6.02       3.5%         I. Taxes & Insurance       \$1.70       \$1.64       \$1.80       \$1.74       \$1.78       \$1.76       3.6%         Total Operating Costs (\$/cwt.)       \$2.74       \$3.28       \$2.84       \$2.99       \$2.72       \$2.22       6.4%         Total Operating Costs (%/ot total costs)       19.7%       16.2%       17.5%       18.0%       16.7%       17.7%         Milk Marketing Costs       \$2.31       \$2.32       \$2.32       \$2.38       \$2.36       \$2.39       \$2.37       2.5%         c. Federal Assessments & Misc. Ded.       \$0.94       \$0.72       \$0.92       \$1.01       \$0.93       \$0.96       2.1%         Total Milk Marketing Costs (\$/cwt.)       \$0.51       \$0.65       \$0.52       \$0.61       \$0.54       6.79         Total Milk Marketing Costs (\$/cwt.)       \$0.94       \$0.72       \$0.92       \$1.01       \$0.93       \$0.96       2.1%	g. Bedding & Manure Haul	\$1.39	\$2.75	\$1.35	\$1.32	\$2.48	\$1.46	5.4%
j. R E Lease Expense       \$2.82       \$1.56       \$2.56       \$4.02       \$5.55       \$3.54       25.7%         k. Depreciation       \$5.82       \$4.78       \$5.92       \$6.58       \$3.33       \$6.02       3.5%         I. Taxes & Insurance       \$1.70       \$1.64       \$1.80       \$1.74       \$1.78       \$1.76       3.6%         Total Operating Costs       \$49.20       \$44.95       \$51.18       \$54.45       \$48.47       \$52.21       \$2.92       6.4%         Total Operating Costs (%cott.)       \$2.74       \$3.28       \$2.84       \$2.99       \$2.72       \$2.92       6.4%         Total Operating Costs (%cot total costs)       19.7%       16.2%       17.5%       18.0%       16.7%       17.7%         Milk Marketing Costs       \$5.90       \$6.69       \$6.71       \$6.13       \$7.62       \$6.48       9.8%         b. State Assessments & Misc. Ded.       \$0.94       \$0.72       \$0.92       \$1.01       \$0.93       \$0.96       2.1%         Total Milk Marketing Costs (\$/cwt.)       \$0.51       \$0.65       \$0.66       \$0.52       \$0.61       \$0.54       6.7%         Total Milk Marketing Costs (\$/cwt.)       \$0.51       \$0.65       \$0.68       \$0.67       \$0.64 <td>h. Fuel &amp; Oil</td> <td>\$2.78</td> <td>\$4.38</td> <td>\$3.35</td> <td>\$3.92</td> <td>\$3.13</td> <td>\$3.65</td> <td>31.3%</td>	h. Fuel & Oil	\$2.78	\$4.38	\$3.35	\$3.92	\$3.13	\$3.65	31.3%
k. Depreciation       \$5.82       \$4.78       \$5.92       \$6.58       \$3.33       \$6.02       3.5%         Total Operating Costs       \$1.70       \$1.64       \$1.80       \$1.74       \$1.78       \$1.76       3.6%         Total Operating Costs       \$49.20       \$48.95       \$51.18       \$54.45       \$48.47       \$52.61       6.9%         Total Operating Costs (% of total costs)       19.7%       16.2%       17.5%       18.0%       16.7%       17.7%         Milk Marketing Costs       \$2.31       \$2.32       \$2.38       \$2.39       \$2.37       2.5%         D. State Assessments       \$10.7%       16.2%       17.5%       18.0%       16.7%       17.7%         Total Milk Marketing Costs       \$2.31       \$2.32       \$2.38       \$2.39       \$2.37       2.5%         Total Milk Marketing Costs (% of total costs)       \$0.94       \$0.72       \$0.92       \$1.04       \$9.81       7.2%         Total Milk Marketing Costs (% of total costs)       3.7%       3.2%       \$3.0.65       \$50.56       \$50.52       \$0.61       \$0.64       8.7%         Total Milk Marketing Costs (% of total costs)       3.7%       3.2%       3.4%       3.1%       3.3%       3.3%       22.0%       51.5	i. Interest Expense	\$2.38	\$0.67	\$0.88	\$1.80	\$2.00	\$1.45	-39.2%
I. Taxes & Insurance       \$1.70       \$1.64       \$1.80       \$1.74       \$1.78       \$1.76       3.6%         Total Operating Costs       \$49.20       \$49.95       \$51.18       \$54.45       \$48.47       \$52.61       6.9%         Total Operating Costs (%/ort.)       \$2.74       \$3.28       \$2.84       \$2.99       \$2.72       \$2.92       6.4%         Milk Marketing Costs (%/ort.)       \$17.5%       18.0%       16.7%       17.7%       18.0%       16.7%       17.7%         Milk Marketing Costs       \$9.0       \$6.69       \$6.71       \$6.13       \$7.62       \$6.48       9.8%         b. State Assessments       \$2.31       \$2.32       \$2.38       \$2.39       \$2.37       2.5%         c. Federal Assessments & Misc. Ded.       \$9.94       \$0.72       \$0.92       \$1.01       \$0.53       \$0.96       2.1%         Total Milk Marketing Costs (\$/cwt.)       \$0.51       \$0.65       \$0.52       \$0.61       \$0.54       6.7%         Total Milk Marketing Costs (\$/cwt.)       \$0.51       \$0.65       \$0.55       \$30.171       \$28.98       \$297.03       18.6%         Total Milk Marketing Costs (\$/cwt.)       \$0.15       \$2.0.15       \$301.71       \$28.98       \$297.03       18.6% </td <td>j. R E Lease Expense</td> <td>\$2.82</td> <td>\$1.56</td> <td>\$2.56</td> <td>\$4.02</td> <td>\$5.55</td> <td>\$3.54</td> <td>25.7%</td>	j. R E Lease Expense	\$2.82	\$1.56	\$2.56	\$4.02	\$5.55	\$3.54	25.7%
Total Operating Costs         \$49.20         \$48.95         \$51.18         \$54.45         \$48.47         \$52.61         6.9%           Total Operating Costs (%/ort total costs)         19.7%         16.2%         17.5%         18.0%         16.7%         17.7%           Milk Marketing Costs         19.7%         16.2%         17.5%         18.0%         16.7%         17.7%           Milk Marketing Costs         9         \$5.90         \$6.69         \$6.71         \$6.13         \$7.62         \$6.48         9.8%           b. State Assessments         \$2.31         \$2.32         \$2.38         \$2.36         \$2.39         \$2.37         2.5%           Total Milk Marketing Costs         \$9.16         \$9.72         \$0.92         \$1.01         \$0.93         \$0.96         2.1%           Total Milk Marketing Costs (\$/cwt.)         \$0.51         \$0.65         \$0.52         \$0.61         \$0.54         6.7%           Total Ost (\$/cow/Month)         \$250.35         \$301.59         \$291.65         \$301.71         \$289.98         \$297.03         18.6%           Total Cost (\$/cow/Month)         \$13.96         \$20.21         \$16.18         \$16.26         \$16.48         18.1%           Return on Investment (\$/cwt.)         \$1.09		\$5.82						
Total Operating Costs (\$/cwt.)         \$2.74         \$3.28         \$2.84         \$2.99         \$2.72         \$2.92         6.4%           Total Operating Costs (% of total costs)         19.7%         16.2%         17.5%         18.0%         16.7%         17.7%           Milk Marketing Costs         19.7%         16.2%         17.5%         18.0%         16.7%         17.7%           Milk Marketing Costs         \$5.90         \$6.69         \$6.71         \$6.13         \$7.62         \$6.48         9.8%           c. Federal Assessments         \$2.31         \$2.32         \$2.38         \$2.39         \$2.37         2.5%           Total Milk Marketing Costs         \$9.16         \$9.73         \$10.02         \$9.50         \$10.94         \$9.81         7.2%           Total Milk Marketing Costs (\$/cwt.)         \$0.51         \$0.65         \$0.56         \$0.52         \$0.61         \$0.54         6.7%           Total Cost (\$/cow/Month)         \$250.35         \$301.59         \$291.65         \$301.71         \$289.98         \$297.03         18.6%           Total Cost (\$/cowt)         \$113.96         \$20.21         \$16.18         \$16.58         \$16.26         \$16.48         18.1%           Return on Investment and Management         \$0.77	I. Taxes & Insurance	\$1.70	\$1.64	\$1.80	\$1.74	\$1.78	\$1.76	3.6%
Total Operating Costs (%of total costs)         19.7%         16.2%         17.5%         18.0%         16.7%         17.7%           Milk Marketing Costs         \$5.90         \$6.69         \$6.71         \$6.13         \$7.62         \$6.48         9.8%           b. State Assessments         \$2.31         \$2.32         \$2.32         \$2.36         \$2.31         \$2.092         \$11.01         \$0.93         \$0.96         \$2.17           Total Milk Marketing Costs         \$9.16         \$9.73         \$10.02         \$9.50         \$10.94         \$9.81         7.2%           Total Milk Marketing Costs (\$/cwt.)         \$0.51         \$0.65         \$0.56         \$0.52         \$0.61         \$0.54         6.7%           Total Milk Marketing Costs (% of total costs)         3.7%         3.2%         3.4%         3.1%         3.8%         3.3%           Total Cost (\$/cow/Month)         \$250.35         \$301.59         \$291.65         \$301.71         \$289.98         \$20.70         18.6%           Total Cost (\$/cow/Month)         \$10.9         \$1.58         \$1.31         \$1.35         \$1.06         \$1.33         \$20.9%           A llowance: Return on Investment (\$/cwt.)         \$0.72         \$0.71         \$0.68         \$0.67         \$0.68         \$0	Total Operating Costs	\$49.20	\$48.95	\$51.18	\$54.45	\$48.47	\$52.61	6.9%
Milk Marketing Costs         \$5.90         \$6.69         \$6.71         \$6.13         \$7.62         \$6.48         9.8%           b. State Assessments         \$2.31         \$2.32         \$2.38         \$2.36         \$2.39         \$2.37         2.5%           c. Federal Assessments & Misc. Ded.         \$0.94         \$0.72         \$0.92         \$1.01         \$0.93         \$0.96         2.1%           Total Milk Marketing Costs         \$9.16         \$9.73         \$10.02         \$9.50         \$10.94         \$9.87         7.2%           Total Milk Marketing Costs (% of total costs)         3.7%         3.2%         3.4%         3.1%         3.8%         3.3%           Total Cost (\$/Cow/Month)         \$250.35         \$301.59         \$291.65         \$301.71         \$289.98         \$297.03         18.6%           Total Cost (\$/cwt)         \$10.99         \$1.58         \$1.31         \$1.68         \$16.26         \$16.48         18.1%           Return on Investment and Management         \$0.72         \$0.71         \$0.68         \$0.67         \$0.68         \$0.67         \$0.68         \$0.67         \$6.88         \$0.67         \$6.9%           Allowance: Return on Investment (\$/cwt.)         \$1.09         \$1.58         \$1.31         \$1.35	Total Operating Costs (\$/cwt.)	\$2.74	\$3.28	\$2.84	\$2.99	\$2.72	\$2.92	6.4%
a. Hauling       \$5.90       \$6.69       \$6.71       \$6.13       \$7.62       \$6.48       9.8%         b. State Assessments       \$2.31       \$2.32       \$2.38       \$2.36       \$2.39       \$2.37       2.5%         c. Federal Assessments & Misc. Ded.       \$0.94       \$0.72       \$0.92       \$1.01       \$0.93       \$0.96       2.1%         Total Milk Marketing Costs       \$9.16       \$9.73       \$10.02       \$9.50       \$10.94       \$9.81       7.2%         Total Milk Marketing Costs (\$/cwt.)       \$0.51       \$0.65       \$0.52       \$0.61       \$0.56       6.7%         Total Milk Marketing Costs (% of total costs)       3.7%       3.2%       3.4%       3.1%       3.8%       3.3%         Total Cost (\$/cwt)       \$250.35       \$301.59       \$291.65       \$301.71       \$289.98       \$297.03       18.6%         Total Cost (\$/cwt)       \$113.96       \$20.21       \$16.18       \$16.26       \$16.48       18.1%         Return on Investment and Management       \$13.96       \$20.21       \$16.18       \$16.26       \$16.48       18.1%         Allowance: Return on Investment (\$/cwt.)       \$0.72       \$0.71       \$0.68       \$0.67       \$0.68       \$0.67       \$6.83       \$0	Total Operating Costs (%of total costs)	19.7%	16.2%	17.5%	18.0%	16.7%	17.7%	
b. State Assessments       \$2.31       \$2.32       \$2.38       \$2.36       \$2.39       \$2.37       2.5%         c. Federal Assessments & Misc. Ded.       \$0.94       \$0.72       \$0.92       \$1.01       \$0.93       \$0.96       2.1%         Total Milk Marketing Costs       \$9.16       \$9.73       \$10.02       \$9.50       \$10.94       \$9.81       7.2%         Total Milk Marketing Costs (\$/cwt.)       \$0.51       \$0.65       \$0.56       \$0.52       \$0.61       \$0.54       6.7%         Total Milk Marketing Costs (% of total costs)       3.7%       3.2%       3.4%       3.1%       3.8%       3.3%         Total Cost (\$/Cow/Month)       \$250.35       \$301.59       \$291.65       \$301.71       \$289.98       \$297.03       18.6%         Total Cost (\$/cwt)       \$11.39       \$20.21       \$16.18       \$16.26       \$16.48       18.1%         Return on Investment and Management (\$/cwt.)       \$1.09       \$1.58       \$1.31       \$1.35       \$1.06       \$1.33       22.0%         b. Allowance: Return on Management (\$/cwt.)       \$0.72       \$0.71       \$0.68       \$0.67       \$0.68       \$0.67       -6.9%         Total Costs and Allowances (\$/cwt)       \$15.77       \$22.50       \$18.17       \$18.	Milk Marketing Costs							
c. Federal Assessments & Misc. Ded.       \$0.94       \$0.72       \$0.92       \$1.01       \$0.93       \$0.96       2.1%         Total Milk Marketing Costs       \$9.16       \$9.73       \$10.02       \$9.50       \$10.94       \$9.81       7.2%         Total Milk Marketing Costs (\$/cwt.)       \$0.51       \$0.65       \$0.56       \$0.52       \$0.61       \$0.54       6.7%         Total Milk Marketing Costs (% of total costs)       3.7%       3.2%       3.4%       3.1%       3.8%       3.3%         Total Cost (\$/cow/Month)       \$250.35       \$301.59       \$291.65       \$301.71       \$289.98       \$297.03       18.6%         Total Cost (\$/cwt)       \$13.96       \$20.21       \$16.18       \$16.58       \$16.26       \$16.48       18.1%         Return on Investment and Management       \$1.09       \$1.58       \$1.31       \$1.35       \$1.06       \$1.33       22.0%         b. Allowance: Return on Management (\$/cwt.)       \$0.72       \$0.71       \$0.68       \$0.67       \$0.68       \$0.67       -6.9%         Total Costs and Allowances (\$/cwt)       \$15.77       \$22.50       \$18.17       \$18.60       \$18.00       \$18.48       17.2%         a. Milk Sold/Total Cow/Month/ (cwt.)       17.93       14.92	a. Hauling	\$5.90	\$6.69	\$6.71	\$6.13	\$7.62	\$6.48	9.8%
Total Milk Marketing Costs         \$9.16         \$9.73         \$10.02         \$9.50         \$10.94         \$9.81         7.2%           Total Milk Marketing Costs (\$/cwt.)         \$0.51         \$0.65         \$0.56         \$0.52         \$0.61         \$0.54         6.7%           Total Milk Marketing Costs (% of total costs)         3.7%         3.2%         3.4%         3.1%         3.8%         3.3%           Total Cost (\$/Cow/Month)         \$250.35         \$301.59         \$291.65         \$301.71         \$289.98         \$297.03         18.6%           Total Cost (\$/cwt)         \$11.96         \$20.21         \$16.18         \$16.58         \$16.26         \$16.48         18.1%           Return on Investment and Management         \$1.09         \$1.58         \$1.31         \$1.35         \$1.06         \$1.33         \$22.0%           b. Allowance: Return on Management (\$/cwt.)         \$0.72         \$0.71         \$0.68         \$0.67         \$0.68         \$0.67         \$6.84         \$1.7%           Milk Production Data         a. Milk Sold/Total Cow/Month/ (cwt.)         \$17.93         \$14.92         \$18.03         \$18.19         \$17.83         \$18.02         0.5%           b. Lbs Milk Sold/milk cow/day         68.41         \$7.23         68.57         69.02	b. State Assessments							
Total Milk Marketing Costs (\$/cwt.)         \$0.51         \$0.65         \$0.56         \$0.52         \$0.61         \$0.54         6.7%           Total Milk Marketing Costs (% of total costs)         3.7%         3.2%         3.4%         3.1%         3.8%         3.3%           Total Cost (\$/Cow/Month)         \$250.35         \$301.59         \$291.65         \$301.71         \$289.98         \$297.03         18.6%           Total Cost (\$/cwt)         \$13.96         \$20.21         \$16.18         \$16.26         \$16.48         18.1%           Return on Investment and Management         \$11.99         \$1.58         \$1.31         \$1.35         \$1.06         \$1.33         \$22.0%           b. Allowance: Return on Investment (\$/cwt.)         \$1.09         \$1.58         \$1.31         \$1.35         \$1.06         \$1.33         \$22.0%           Total Costs and Allowances (\$/cwt)         \$1.77         \$22.50         \$18.17         \$18.60         \$18.48         17.2%           Milk Production Data         3.72%         3.80%         3.83%         3.66%         3.52%         3.72%           b. Lbs Milk Sold/Total Cow/Month/ (cwt.)         17.93         14.92         18.03         18.19         17.83         18.02         0.5%           g. SNF Test %	c. Federal Assessments & Misc. Ded.	\$0.94		\$0.92	\$1.01	\$0.93	\$0.96	
Total Milk Marketing Costs (% of total costs)         3.7%         3.2%         3.4%         3.1%         3.8%         3.3%           Total Cost (\$/Cow/Month)         \$250.35         \$301.59         \$291.65         \$301.71         \$289.98         \$297.03         18.6%           Total Cost (\$/cwt)         \$13.96         \$20.21         \$16.18         \$16.58         \$16.26         \$16.48         18.1%           Return on Investment and Management              \$1.09         \$1.58         \$1.31         \$1.35         \$1.06         \$1.33         \$22.0%           b. Allowance: Return on Investment (\$/cwt.)         \$1.09         \$1.58         \$1.31         \$1.35         \$1.06         \$1.33         \$22.0%           b. Allowance: Return on Management (\$/cwt.)         \$0.72         \$0.71         \$0.68         \$0.67         \$0.68         \$0.67         \$6.84         \$17.2%           Total Costs and Allowances (\$/cwt)         \$15.77         \$22.50         \$18.17         \$18.60         \$18.00         \$18.48         \$17.2%           Milk Production Data <th< td=""><td>Total Milk Marketing Costs</td><td>\$9.16</td><td>\$9.73</td><td>\$10.02</td><td>\$9.50</td><td>\$10.94</td><td>\$9.81</td><td>7.2%</td></th<>	Total Milk Marketing Costs	\$9.16	\$9.73	\$10.02	\$9.50	\$10.94	\$9.81	7.2%
Total Cost (\$/Cow/Month)         \$250.35         \$301.59         \$291.65         \$301.71         \$289.98         \$297.03         18.6%           Total Cost (\$/cwt)         \$13.96         \$20.21         \$16.18         \$16.58         \$16.26         \$16.48         18.1%           Return on Investment and Management         \$1.09         \$1.58         \$1.31         \$1.35         \$1.06         \$1.33         \$22.0%           b. Allowance: Return on Investment (\$/cwt.)         \$0.72         \$0.71         \$0.68         \$0.67         \$0.68         \$0.67         -6.9%           Total Costs and Allowances (\$/cwt)         \$15.77         \$22.50         \$18.17         \$18.60         \$18.00         \$18.48         17.2%           Milk Production Data         a. Milk Sold/Total Cow/Month/ (cwt.)         17.93         14.92         18.03         18.19         17.83         18.02         0.5%           b. Lbs Milk Sold/milk cow/day         68.41         57.23         68.57         69.02         66.83         68.37         -0.1%           g. SNF Test %         8.83%         8.87%         8.88%         8.81%         8.73%         8.83%           Related Data         I. Total Cows         1,148         300         1,050         1,682         1,203	Total Milk Marketing Costs (\$/cwt.)	\$0.51	\$0.65	\$0.56	\$0.52	\$0.61	\$0.54	6.7%
Total Cost (\$/cwt)         \$13.96         \$20.21         \$16.18         \$16.26         \$16.48         18.1%           Return on Investment and Management a. Allowance: Return on Investment (\$/cwt.)         \$1.09         \$1.58         \$1.31         \$1.35         \$1.06         \$1.33         22.0%           b. Allowance: Return on Management (\$/cwt.)         \$0.72         \$0.71         \$0.68         \$0.67         \$0.68         \$0.67         -6.9%           Total Costs and Allowances (\$/cwt)         \$15.77         \$22.50         \$18.17         \$18.60         \$18.00         \$18.48         17.2%           Milk Production Data a. Milk Sold/Total Cow/Month/ (cwt.)         17.93         14.92         18.03         18.19         17.83         18.02         0.5%           b. Lbs Milk Sold/milk cow/day         68.41         57.23         68.57         69.02         66.83         68.37         -0.1%           g. SNF Test %         8.83%         8.87%         8.88%         8.81%         8.73%         8.83%           Related Data         1,148         300         1,050         1,682         1,203         1,239         7.9%           m. Average Total Investment per Cow         \$2,827         \$2,757         \$2,914         \$3,079         \$2,113         \$2,931	Total Milk Marketing Costs (% of total costs)	3.7%	3.2%	3.4%	3.1%	3.8%	3.3%	
Return on Investment and Management         \$1.09         \$1.58         \$1.31         \$1.35         \$1.06         \$1.33         \$22.0%           b. Allowance: Return on Management (\$/cwt.)         \$0.72         \$0.71         \$0.68         \$0.67         \$0.68         \$0.67         \$6.68         \$0.67         \$6.9%           Total Costs and Allowances (\$/cwt)         \$15.77         \$22.50         \$18.17         \$18.60         \$18.00         \$18.48         17.2%           Milk Production Data         a. Milk Sold/Total Cow/Month/ (cwt.)         17.93         14.92         18.03         18.19         17.83         18.02         0.5%           b. Lbs Milk Sold/milk cow/day         68.41         57.23         68.57         69.02         66.83         68.37         -0.1%           f. Fat Test %         3.72%         3.80%         3.83%         3.66%         3.52%         3.72%           g. SNF Test %         8.83%         8.87%         8.88%         8.81%         8.73%         8.83%           Related Data         1.148         300         1.050         1.682         1.203         1.239         7.9%           m. Average Total Investment per Cow         \$2,827         \$2,757         \$2,914         \$3,079         \$2,113         \$2,931 <td>Total Cost (\$/Cow/Month)</td> <td>\$250.35</td> <td>\$301.59</td> <td>\$291.65</td> <td>\$301.71</td> <td>\$289.98</td> <td>\$297.03</td> <td>18.6%</td>	Total Cost (\$/Cow/Month)	\$250.35	\$301.59	\$291.65	\$301.71	\$289.98	\$297.03	18.6%
a. Allowance: Return on Investment (\$/cwt.)       \$1.09       \$1.58       \$1.31       \$1.35       \$1.06       \$1.33       22.0%         b. Allowance: Return on Management (\$/cwt.)       \$0.72       \$0.71       \$0.68       \$0.67       \$0.68       \$0.67       -6.9%         Total Costs and Allowances (\$/cwt)       \$15.77       \$22.50       \$18.17       \$18.60       \$18.00       \$18.48       17.2%         Milk Production Data            17.93       14.92       18.03       18.19       17.83       18.02       0.5%         b. Lbs Milk Sold/Total Cow/Month/ (cwt.)       17.93       14.92       18.03       18.19       17.83       18.02       0.5%         b. Lbs Milk Sold/milk cow/day       68.41       57.23       68.57       69.02       66.83       68.37       -0.1%         f. Fat Test %       3.72%       3.80%       3.83%       3.66%       3.52%       3.72%         g. SNF Test %       8.83%       8.87%       8.88%       8.81%       8.73%       8.83%         l. Total Cows       1,148       300       1,050       1,682       1,203       1,239       7.9%         m. Average Total Investment per Cow       \$2,827       \$2,757	Total Cost (\$/cwt)	\$13.96	\$20.21	\$16.18	\$16.58	\$16.26	\$16.48	18.1%
b. Allowance: Return on Management (\$/cwt.)         \$0.72         \$0.71         \$0.68         \$0.67         \$0.68         \$0.67         -6.9%           Total Costs and Allowances (\$/cwt)         \$15.77         \$22.50         \$18.17         \$18.60         \$18.00         \$18.48         17.2%           Milk Production Data             a. Milk Sold/Total Cow/Month/ (cwt.)         17.93         14.92         18.03         18.19         17.83         18.02         0.5%           b. Lbs Milk Sold/milk cow/day         68.41         57.23         68.57         69.02         66.83         68.37         -0.1%           f. Fat Test %         3.72%         3.80%         3.83%         3.66%         3.52%         3.72%           g. SNF Test %         8.83%         8.87%         8.88%         8.81%         8.73%         8.83%           l. Total Cows         1,148         300         1,050         1,682         1,203         1,239         7.9%           m. Average Total Investment per Cow         \$2,827         \$2,757         \$2,914         \$3,079         \$2,113         \$2,931         3.7%	Return on Investment and Management							
b. Allowance: Return on Management (\$/cwt.)       \$0.72       \$0.71       \$0.68       \$0.67       \$0.68       \$0.67       -6.9%         Total Costs and Allowances (\$/cwt)       \$15.77       \$22.50       \$18.17       \$18.60       \$18.00       \$18.48       17.2%         Milk Production Data <ul> <li>a. Milk Sold/Total Cow/Month/ (cwt.)</li> <li>17.93</li> <li>14.92</li> <li>18.03</li> <li>18.19</li> <li>17.83</li> <li>18.02</li> <li>0.5%</li> <li>b. Lbs Milk Sold/milk cow/day</li> <li>68.41</li> <li>57.23</li> <li>68.57</li> <li>69.02</li> <li>66.83</li> <li>68.37</li> <li>-0.1%</li> <li>f. Fat Test %</li> <li>3.72%</li> <li>3.80%</li> <li>3.83%</li> <li>3.66%</li> <li>3.52%</li> <li>3.72%</li> <li>8.83%</li> <li>8.87%</li> <li>8.88%</li> <li>8.81%</li> <li>8.73%</li> <li>8.83%</li> <li>8.81%</li> <li>8.73%</li> <li>8.83%</li> <li>7.9%</li> <li>m. Average Total Investment per Cow</li> <li>\$2,827</li> <li>\$2,757</li> <li>\$2,914</li> <li>\$3,079</li> <li>\$2,113</li> <li>\$2,931</li> <li>3.7%</li> </ul>		\$1.09	\$1.58	\$1.31	\$1.35	\$1.06	\$1.33	22.0%
Total Costs and Allowances (\$/cwt)       \$15.77       \$22.50       \$18.17       \$18.60       \$18.00       \$18.48       17.2%         Milk Production Data       Image: Cost of the state of	b. Allowance: Return on Management (\$/cwt.)	\$0.72		<b>\$</b> 0.68	\$0.67	\$0.68	\$0.67	-6.9%
a. Milk Sold/Total Cow/Month/ (cwt.)       17.93       14.92       18.03       18.19       17.83       18.02       0.5%         b. Lbs Milk Sold/milk cow/day       68.41       57.23       68.57       69.02       66.83       68.37       -0.1%         f. Fat Test %       3.72%       3.80%       3.83%       3.66%       3.52%       3.72%       -0.1%         g. SNF Test %       8.83%       8.87%       8.88%       8.81%       8.73%       8.83%       -0.1%         Related Data       1. Total Cows       1,148       300       1,050       1,682       1,203       1,239       7.9%         m. Average Total Investment per Cow       \$2,827       \$2,757       \$2,914       \$3,079       \$2,113       \$2,931       3.7%	Total Costs and Allowances (\$/cwt)	\$15.77	\$22.50	\$18.17	\$18.60	\$18.00	\$18.48	17.2%
b. Lbs Milk Sold/milk cow/day       68.41       57.23       68.57       69.02       66.83       68.37       -0.1%         f. Fat Test %       3.72%       3.80%       3.83%       3.66%       3.52%       3.72%         g. SNF Test %       8.83%       8.87%       8.88%       8.81%       8.73%       8.83%         Related Data       1,148       300       1,050       1,682       1,203       1,239       7.9%         m. Average Total Investment per Cow       \$2,827       \$2,757       \$2,914       \$3,079       \$2,113       \$2,931       3.7%	Milk Production Data							
b. Lbs Milk Sold/milk cow/day       68.41       57.23       68.57       69.02       66.83       68.37       -0.1%         f. Fat Test %       3.72%       3.80%       3.83%       3.66%       3.52%       3.72%         g. SNF Test %       8.83%       8.87%       8.88%       8.81%       8.73%       8.83%         Related Data       1,148       300       1,050       1,682       1,203       1,239       7.9%         m. Average Total Investment per Cow       \$2,827       \$2,757       \$2,914       \$3,079       \$2,113       \$2,931       3.7%	a. Milk Sold/Total Cow/Month/ (cwt.)	17.93	14.92	18.03	18.19	17.83	18.02	0.5%
g. SNF Test %       8.83%       8.87%       8.88%       8.81%       8.73%       8.83%         Related Data	b. Lbs Milk Sold/milk cow/day	68.41	57.23	68.57	69.02	66.83	68.37	-0.1%
Related Data         1,148         300         1,050         1,682         1,203         1,239         7.9%           I. Total Cows         1,148         300         1,050         1,682         1,203         1,239         7.9%           m. Average Total Investment per Cow         \$2,827         \$2,757         \$2,914         \$3,079         \$2,113         \$2,931         3.7%	f. Fat Test %	3.72%	3.80%	3.83%	3.66%	3.52%	3.72%	
I. Total Cows1,1483001,0501,6821,2031,2397.9%m. Average Total Investment per Cow\$2,827\$2,757\$2,914\$3,079\$2,113\$2,9313.7%	g. SNF Test %	8.83%	8.87%	8.88%	8.81%	8.73%	8.83%	
m. Average Total Investment per Cow \$2,827 \$2,757 \$2,914 \$3,079 \$2,113 \$2,931 3.7%								
	I. Total Cows							
Milk Volume Percentages         100.00%         2.55%         36.92%         52.32%         8.21%         100.00%		\$2,827	\$2,757	\$2,914	\$3,079	\$2,113	\$2,931	3.7%
	Milk Volume Percentages	100.00%	2.55%	36.92%	52.32%	8.21%	100.00%	

## California Production Cost Summary, 2008