Division of Measurement Standards
6790 Florin Perkins Road, Suite 100
Sacramento, CA 95828-1812
Phone: (916) 229-3000
Fax: (916) 229-3026
DMS Notice
QC - 06 - 3


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Discard: Retain

## TO WEIGHTS AND MEASURES OFFICIALS

## SUBJECT: Statewide Price Verification Survey

The 2006 statewide price verification survey was completed in July. This effort always requires significant resources from local programs and we appreciate the continued interest and hard work by each of the many California weights and measures officials involved.

While this was a follow-up to prior surveys allowing us to evaluate changes in compliance conditions that have occurred over previous years, it also includes additional categories and some that were added in the 2004 survey. In an effort to balance the selection process, location selections were again based on state tax records not county weights and measures records. With many smaller businesses and apparel stores included, appropriate selection sizes included purchases of 5,10 , or 30 items per location. Some promotions represented 2 for the price of 1 or included separate beverage container CRV charges, etc., resulting in some additional variations in sample size.

In tables 1 and 2, the yellow shaded areas represent additional categories added either this year or in 2004. Furnishings and Appliance stores were also removed as a category for this year's survey. The resulting 2004 totals will not quite match the individual groups due to these changes. For detailed 2004 results, DMS Notice QC - $04-2$ should be reviewed.

Survey results indicate that of 9504 items purchased, $2.68 \%$ were overcharged and $1.50 \%$ were undercharged (see Table 1). An aggregate algebraic overcharge amounted to $0.34 \%$ of the dollars spent (see Table 2). Of the 1007 stores inspected, 843 (83.71\%) had no overcharges.

Sample sizes of 5 and 10 items can never be "Level 1" when there are violations. Based only on percent of total correct price criteria, 89 stores (8.84\%) had algebraic overcharges above $0.00 \%$ but less than $2 \%$ of the correct price (Level 1). 16 stores (1.59\%) had overcharges that ranged between $2 \%$ and $4 \%$ of the correct amount (Level 2). 37 stores (3.67\%) had algebraic overcharges equal to or more than $4 \%$ of the correct total amount (Level 3). 84 stores ( $8.34 \%$ ) undercharged the survey shoppers. Even with the undercharges buyers were charged a total of $\$ 256.13$ more than the total correct tab of $\$ 75,832.21$ ( $\$ 76,088.34$ ).

Table 3 outlines survey results by manually entered prices, scanned bar codes, and by manually entered price look-up codes or icons. Counties with ordinances should note that during this survey, about $38 \%$ of the shopped locations were reported to be using non-

DMS Notice
QC-06-3
Page 2
automated direct price entry. The error rate for those locations was in the same range as with automated systems.

Locations without automated POS systems are currently not subject to the provisions in Chapter 13.5 even if they are included in a local ordinance. At many of the smaller businesses, it may be advantageous to adjust the sample size to a more typical shopping situation as was done in this survey. Disclosure prior to the transaction is discouraged because it is also more likely to affect the inspection result when manual price entry is used.

Please review the attached report and contact Ken Lake, Program Supervisor, Measurement Compliance, at (916) 229-3047 if you have any questions.

Sincerely,


Mike Clary
Director
Attachments
cc: Ed Williams, Director, County Liaison Office

## DIVISION OF MEASUREMENT STANDARDS STATEWIDE PRICE VERIFICATION SURVEY

A statewide survey of pricing accuracy at retail stores was conducted throughout the state during May, June, and July of 2006.

## Scope of Survey

Establishments surveyed included both food and nonfood retail stores to evaluate accuracy in determining the proper sales price.

## Sample Selection

One Thousand Seven establishments were selected at random from a statewide population of approximately 350,000 qualifying retail establishments. Items were randomly selected from each establishment based on the following criteria:
a. If there are less than 400 lots on sale.

Sample size $=5$ items
b. If there are more than 400 lots on sale and there are
(1) 10 or fewer shopping carts.

Sample size = 10 items
(2) More than 10 shopping carts.

Sample size = 30 items

## Inspection Procedure

Approximately half of the items selected were sale items, price reduced or "special buys"; including manufacturers' reduced price items, in-store specials or markdowns. After selecting the sample, the items were run through the check stand and the prices charged for the items were compared with the advertised, quoted, posted or marked prices. If the price charged for an item was more than the lowest of the advertised, quoted, posted or marked price, it was determined that an overcharge existed. If the price charged was less than the lowest of the advertised, quoted, posted or marked price, it was determined that an undercharge existed. If the price charged equaled the lowest of the advertised, quoted, posted or marked price, it was determined that no error existed.

## Survey Results

The following tables summarize the survey results in comparison to the 2002 and 2004 surveys. These results may be useful for county weights and measures officials in determining which areas of the marketplace to focus enforcement activity.


TABLE 2 Algebraic Result of All Errors

| Type | Year | Sales | Amt Overcharge | \% Over |
| :---: | :---: | :---: | :---: | :---: |
| Specialty Food \& Tobacco | 2006 | \$787.86 | \$8.75 | 1.11 |
|  | 2004 | \$1,995.50 | \$6.75 | 0.34 |
| Liquor Stores | 2006 | \$3,416.83 | \$10.66 | 0.31 |
|  | 2004 | \$636.31 | -\$0.86 | -0.14 |
| Eating/Drinking Establishments | 2006 | \$480.16 | \$0.00 | 0.00 |
|  | 2004 | \$668.43 | -\$1.25 | -0.19 |
| Apparel \& Shoes | 2006 | \$15,700.83 | \$25.67 | 0.16 |
|  | 2004 | \$9,707.47 | -\$6.98 | -0.07 |
| Art, Gift, \& Novelty Stores | 2006 | \$4,660.63 | \$23.71 | 0.51 |
|  | 2004 | \$2,919.02 | \$4.28 | 0.15 |
| Entertainment | 2006 | \$7,127.29 | \$11.47 | 0.16 |
|  | 2004 | \$3,705.69 | \$4.56 | 0.12 |
| Sporting Goods | 2006 | \$3,155.37 | \$19.25 | 0.61 |
|  | 2004 | \$3,246.86 | \$50.73 | 1.56 |
| Pet Supply | 2006 | \$1,462.71 | \$8.40 | 0.57 |
| Nutrition Stores \& Beauty Supplies | 2006 | \$4,562.15 | \$26.47 | 0.58 |
| Convenience Stores and Mini Markets | 2006 | \$2,637.62 | \$12.00 | 0.45 |
| Grocery Stores | 2006 | \$6,183.37 | \$20.59 | 0.33 |
|  | 2004 | \$8,042.65 | \$71.71 | 0.89 |
|  | 2002 | \$16,531.03 | \$81.35 | 0.49 |
| Auto Supply | 2006 | \$2,126.69 | \$24.67 | 1.16 |
|  | 2004 | \$3,325.31 | \$23.62 | 0.71 |
|  | 2002 | \$11,927.08 | \$118.48 | 0.99 |
| Building \& Hardware | 2006 | \$5,789.10 | \$29.14 | 0.50 |
|  | 2004 | \$2,489.56 | -\$10.57 | -0.42 |
|  | 2002 | \$7,943.98 | \$24.61 | 0.31 |
| Variety \& Department Stores | 2006 | \$9,773.54 | \$20.33 | 0.21 |
|  | 2004 | \$10,214.08 | -\$20.81 | -0.20 |
|  | 2002 | \$13,433.31 | \$38.12 | 0.28 |
| Drug Stores | 2006 | \$4,912.04 | \$11.01 | 0.22 |
|  | 2004 | \$5,505.30 | \$24.28 | 0.44 |
|  | 2002 | \$12,440.30 | \$48.94 | 0.39 |
| Misc | 2006 | \$3,056.02 | \$4.01 | 0.13 |
|  | 2004 | \$3,342.01 | \$10.37 | 0.31 |
|  | 2002 | \$79,952.99 | -\$273.21 | -0.34 |
| Total for Food Groups | 2006 | \$13,505.84 | \$52.00 | 0.39 |
|  | 2004 | \$11,324.89 | \$76.35 | 0.67 |
|  | 2002 | \$16,531.03 | \$81.35 | 0.49 |
| Total for Non-Food | 2006 | \$62,326.37 | \$204.13 | 0.33 |
|  | 2004 | \$56,999.91 | \$76.56 | 0.13 |
|  | 2002 | \$125,697.66 | -\$43.06 | -0.03 |
| Grand Total | 2006 | \$75,832.21 | \$256.13 | 0.34 |
|  | 2004 | \$68,342.80 | \$152.91 | 0.22 |
|  | 2002 | \$142,228.69 | \$38.29 | 0.03 |

Table 3 Result by sales method

| Pricing System <br> Used | Year | Number <br> of Items | Over <br> Charges <br> Number of <br> Items | $\%$ | Under <br> Charges <br> Number of <br> Items |
| :--- | :---: | :---: | :---: | :---: | :---: |


| Manual Entry |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Total | 2006 | 3568 | 106 | 2.97 | 55 | 1.54 |
|  | 2004 | 2071 | 54 | 2.61 | 40 | 1.93 |

PLU or SKU

| Total | 2006 | 482 | 7 | 1.45 | 6 | 1.24 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2004 | 712 | 25 | 3.51 | 15 | 2.11 |

Scanner

| Total | 2006 | 5454 | 142 | 2.60 | 82 | 1.50 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | 2004 | 5594 | 167 | 2.99 | 68 | 1.22 |
|  |  |  |  |  |  |  |
| Grand Total |  |  |  |  | 143 | 1.50 |
|  | 2006 | 9504 | 255 | 2.68 | 1.47 |  |

